

Weekly Market Information Report for the week ending Thursday January 11, 2018

The following information is collected from various sources and disseminated by Beef Farmers of Ontario.

# ONTARIO DIRECT TO PACKER RAILGRADE CATTLE TRADE

Prices are on a carcass weight basis before grade and weight discounts. Weekly Range:

A Grade Steers	253.00-260.00
A Grade Heifers	252.00-259.00

## **ONTARIO LIVE CATTLE TRADE**

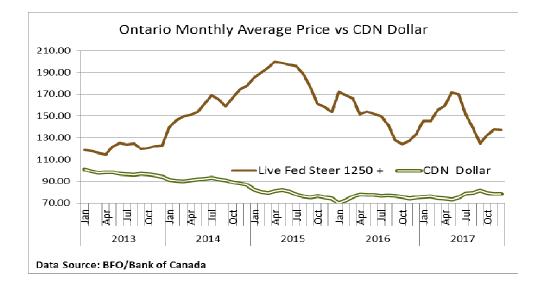
Ontario auction sales this week saw weighted average price ranges for:

FED CATTLE	Volume	Price Range	Average	Тор	Last Week Avg
Large Frame Steers +1250	145	138.82-158.70	147.94	170.00	151.18
Medium Frame Steers +1250	87	134.84-148.93	143.68	166.50	144.54
Large & Medium Frame Steers +1250	232	138.39-157.42	147.18	170.00	149.27
Large Frame Heifers +1000	145	139.53-151.06	146.13	169.50	148.59
Medium Frame Heifers +1000	120	131.46-151.62	144.51	162.00	145.85
Large & Medium Frame Heifers +1000	265	137.18-152.45	145.89	169.50	147.60
Cows - All Weights	2,501	55.02-74.92	64.37	116.00	73.13
Bulls - All Weights	102	75.72-99.73	86.47	141.00	88.80

STOCKERS - Large and Medium Frame										
STEERS	Volume	Price Range	Average	Тор	Last Week Avg					
1000+	327	166.74-201.32	185.14	203.50	190.04					
900-999	182	176.65-206.97	194.63	218.00	197.00					
800-899	113	176.04-203.93	196.12	213.00	178.25					
700-799	169	168.97-205.50	190.33	217.00	165.04					
600-699	288	186.20-237.76	215.92	246.00	202.13					
500-599	209	180.85-244.41	218.14	262.50	225.47					
400-499	119	181.78-241.21	221.10	260.00	219.58					
-399	46	202.68-253.46	230.96	272.50	199.02					
HEIFERS	Volume	Price Range	Average	Тор	Last Week Avg					
			- 0-	•	•					
+900	140	137.45-165.52	153.06	181.75	154.87					
+900 800-899		-	-	-	-					
	140	137.45-165.52	153.06	181.75	154.87					
800-899	140 42	137.45-165.52 148.14-179.46	153.06 170.88	181.75 186.25	154.87 154.42					
800-899 700-799	140 42 63	137.45-165.52 148.14-179.46 136.90-180.02	153.06 170.88 164.62	181.75 186.25 196.50	154.87 154.42 162.33					
800-899 700-799 600-699	140 42 63 202	137.45-165.52 148.14-179.46 136.90-180.02 150.05-194.26	153.06 170.88 164.62 178.97	181.75 186.25 196.50 203.50	154.87 154.42 162.33 174.33					
800-899 700-799 600-699 500-599	140 42 63 202 190	137.45-165.52 148.14-179.46 136.90-180.02 150.05-194.26 165.83-204.25	153.06 170.88 164.62 178.97 186.92	181.75 186.25 196.50 203.50 221.00	154.87 154.42 162.33 174.33 177.40					

#### At Kawartha Lakes Community Sale Barn, January 6, 2018 – 85 cows, 4 bulls, 10 veal, 19 stockers, 11 Fed cattle

	Price Range	Avg.	Тор
Fed Steers, large frame	143.00-153.00	143.06	153.00
Cows	61.00-75.00	66.98	80.00
Bulls over 1600 lbs	100.50-105.00	102.68	105.00



## Denfield Livestock Exchange Inc., January 9, 2018- 200 Fed Cattle, 3 Veal, 1 Bull, 97 Cows & 151 Drop Calves

	Price Range	Тор		Price Range	Тор
Exotic steers	158.00-165.00	173.00	Good beef cows	70.00-80.00	
Choice steers	150.00-155.00		Good Holstein cows	70.00-80.00	
Good steers	145.00-150.00		D1 & D2 Cows	50.00-60.00	
Choice heifers	148.00-152.00		D3 & D4 Cows	40.00-50.00	
Good heifers	142.00-146.00		Choice drop calves	\$200.00-\$300.00/hd	\$400.00/hd
Good Holstein veal	155.00-168.00		Good drop calves	\$100.00-\$200.00/hd	
Plain & heavy veal	N/T		Plain & Newborns	\$30.00-\$100.00/hd	
Good beef bulls	100.50				

#### At Renfrew Pontiac Livestock Ltd.: January 9, 2018-8 Replacement Calves, 127 Cows, 11 Bulls

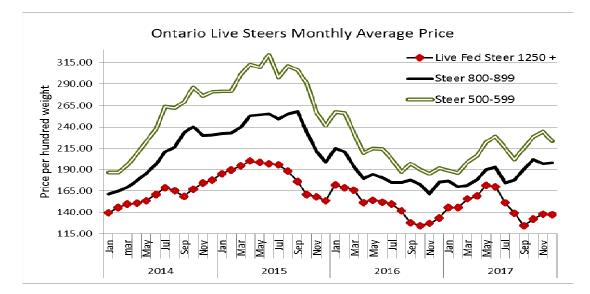
	Price Range	Тор
Replacement Calves	80.00-120.00	220.00
Cows D1 & D2	92.00-98.00	100.00
Cows D3	77.00-91.00	
Cows D4	64.00-76.00	
Bulls	83.00-96.00	

## At Aylmer Stockyards Inc.: January 3, 2018 – 8 stockers, 48 Veal, 187 Cows, 4 Bulls, 21 Fed Cattle

	Price Range	Average	Тор
Cows	44.00-93.50	66.40	115.19
Veal over 600 lbs	100.00-168.99	147.30	168.99

## **ONTARIO STOCKER & FEEDER TRADE**

Stocker sale at Brussels Livestock: January 5, 2018 – 349 Stockers								
Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Тор	
1000+	183.50-193.00	187.54	193.00	900+	160.00-181.75	176.46	181.75	
900-999	174.00-201.50	193.67	218.00	800-899	174.00-183.00	178.43	183.00	
800-899	195.00-213.00	206.27	213.00	700-799	139.00-174.00	145.71	175.00	
700-799	179.00-200.00	191.62	200.00	600-699	170.00-199.00	186.52	199.00	
600-699	137.00-235.00	206.33	239.00	500-599	159.00-197.00	189.10	221.00	
500-599	192.00-247.00	217.42	254.00	400-499				
400-499	175.00-255.00	231.88	255.00	300-399				
399-	130.00-220.00	186.67	220.00	299-				



## Stocker sale at: Community Livestock Exchange: January 9, 2018–140 Stockers

Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Тор
700-799	129.00-200.00	164.30	200.00	600-699	130.00-190.99	157.29	190.99
600-699	138.99-227.49	196.30	227.49	500-599	137.50-220.99	169.59	220.99
500-599	132.49-235.00	203.60	235.00				
400-499	180.00-235.00	211.20	235.00				

#### Stocker sale at: Renfrew Pontiac Livestock: January 9, 2018–168 Stockers

Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Тор
700-799	169.99-216.00	195.19	216.00	600-699	117.50-178.00	160.69	178.00
600-699	139.99-229.00	212.00	229.00	500-599	139.99-200.00	173.10	200.00
500-599	167.50-239.00	215.70	239.00	400-499	152.49-212.50	186.00	212.50
400-499	135.00-249.00	226.20	249.00				
399-	237.00-245.00	238.30	245.00				

#### Stocker sale at Ontario Livestock Exchange: January 3, 2018 – 345 Stockers

Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Тор
1000+	173.00-203.50	187.65	203.50	900+	Not enough to		
900-999	193.00-212.00	205.98	212.00		report a trade		

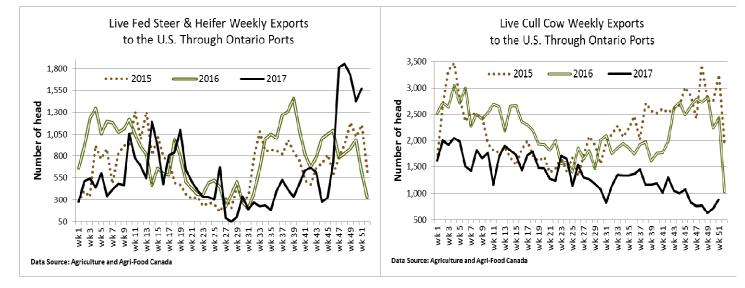
#### Stocker sale at: Ontario Livestock Exchange, January 11, 2018–214 Stockers

Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Тор
700-799	160.00-189.00	175.23	198.00	600-699	137.50-172.00	161.45	172.00
600-699	226.00-236.00	229.73	236.00	500-599	161.00-177.50	168.50	177.50
500-599	230.50-235.50	232.32	245.00				
400-499	230.00-245.00	241.08	245.00				

## Stocker sale at: Ontario Stockyards Inc. - January 11, 2018-872 Stockers

Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Тор
1000+	141.51-202.25	181.29	202.25	900+	93.50-144.00	110.91	175.50
900-999	170.00-215.50	193.02	215.50	800-899	140.00-186.25	175.19	186.25
800-899	170.00-211.75	202.81	211.75	700-799	162.00-196.50	190.81	196.50
700-799	174.00-212.00	198.45	217.00	600-699	156.00-202.75	187.06	203.50
600-699	208.00-246.00	223.42	246.00	500-599	180.00-217.00	199.11	219.50
500-599	177.50-256.50	221.41	262.50	400-499	182.50-226.00	202.91	226.00
400-499	190.00-246.00	220.39	260.00	300-399	197.50-220.00	210.69	220.00
Under 400	202.50-272.00	244.53	272.00				

Stocker sale	at: Ottawa Livestock	Exchange, Ja	nuary 11, 2	2018– 104	Stockers						
Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Тор				
500-599	184.00-217.00	209.00	217.00	500-599	164.00-186.00	171.08	186.00				
400-499	180.00-230.00	208.00	230.00	400-499	164.00-186.00	179.59	202.00				
	QUEBEC	ELECTRONI	ς Αυςτιοι	N MARKE	T (F.O.B. THE FEED	LOT)					
Price Change from Last Week											
On Thursd	ay, January 11, 2018		25	250.00-252.00 -6.36							
		А	LBERTA D	IRFCT TRA	ADF						
Week Endin	g Thursday, January 1										
Steers				Rail	280.00						
Heifers	Live	164.50		Rail	272.00-						
			U.S. TRA	DE (U.S. f	unds)						
	ng Thursday, January										
Choice and Select Steers and Heifers:			Live	119.00-1							
			Rail	190.00-:	195.00						
	LIVE CATTLE EXPORTS-ONTARIO										
		Week en	ding Dec 2	3, 2017	Week ending Dec 10	5, 2017	Year to Date				
	laughter cattle		2,672		2,363		125,946				
	rom Ontario to the U.	S.									
Steers & H	eifers		1,569	1,426 31,			31,150				
Cows			881		717		69,644				
Bulls			222		220 25,152						



## CANADIAN BOXED BEEF CUT-OUT VALUES

Week Ending	AAA	AA
November 24, 2017	2.5729	2.4466
November 17, 2017	2.4928	2.4064
November 10, 2017	2.4996	2.4334

# U.S. BOXED BEEF CUT-OUT VALUES (U.S. funds)

	Choice 600-900	Select 600-900
Current Five Day Average:	209.87	203.11

				USDA	<b>ESTIM</b>	ATED	CATTLE	PROCE	SSING	G VOLUME				
		Week Ending January 13, 2017					7	Previous Week			Year Ago			
Grand Total			-	611,0		541,000				609,00	00			
				FED	ERALLY	' INSPE	CTED C		AN PF	ROCESSIN	G			
<b>FEDERALLY INSPECTED CAN</b> Week Ending # of hd change fi										YTD		Change	% Ch	ange
			Jan	nuary 6, 2018			week a	week ago			(We	ek Ago)	(Year	Ago)
	d Total			40,756 30,713			+4,783 40,756			+13% +3%				
	ern Slau	-					+3,31	+3,314 30,713			+12% +2%			
Easte	ern Slau	ghter		10,043			+1,46	9		10,043	+	17%	+3%	
AVERAGE CARCASS WEIGHTS – CANADA														
								Steers	5 0,		Ηρί	fers		
		Jan 6, 2	018				-	912				36		
		Dec 30,						912				38		
		Jan 7, 2						918				25		
		Jan 7, 2	017					910			0.	20		
						LIVE	CATTLE	– CAN	ADA					
	IMP	ORTS			ort % cha			EXPORTS			Export % change			
		22/1	_	froi	n 2016 I	YTD				o o / / =	from 2016 YTD			
	an 1- No	-		1070						ec 30/17	220.240			
Pure bred 7,846								aughter steers & heifers			330,318 +5%			
Non-p	ure bree	<b>d</b> 11	L2,193	+449% Feeder steers & heifers						rers	117,353 -34%			
							Cows & Bulls         185,270         -29%						ίο	
						BEEF E	XPORT	S – CAN	IADA					
	U	nited St	ates	С	hange fr	om last	t year Y1	D Me	exico		Chai	nge from	n last ye	ear YTD
	Ja	n 1 – No	ov 30/1		5,		,	Jan 1 – Nov 30/17						
То	otal 25	59,737 t	onnes	+4	4% or +9	),588 to	onnes			onnes	+5% or +754 tonnes			
					RI		ODUCT	ION - C	ΆΝΔΙ	٨٥				
										ame Time	(	% Chang	ρ	
	F	ed				3 tonne					+2%			
		lon-fed				3 tonne								
	Г	Non-leu			2,903	stonne	5	2	.,/22 (	Unites	+10%			
						BEEF I	MPORT	S – CAN	VADA					
Jan :					Jan 1 – Jan 6, 2018 I			Last Year Same Time			% Change			
ι	Jnited S <sup>.</sup>	tates		2,430	2,430 tonnes			1,948 tonnes			+25%			
Non-NAFTA			166 tonnes			1,573 tonnes			-89%					
EU-28	ß (beef/\	eal tota	al)	0			0.4			-100%				
Total			2,614	2,614 tonnes			3,540 tonnes			-26%				
						CAGO I	MERCAI	NTILE EX	ХСНА	NGE				
Closing quotes on futures today were as follows: Live Cattle Feeder Cattle					C			<b>C</b>	hoors	Canadian \$				
Live Ca	117.37	+0.30	Feede Jan	r Cattle 144.35	+0.52	Corn Mar	3.462	-2.4	Soy Jan	beans 9.440	+3.4		ian Ş 80.09	+0.25
Apr	117.57	+0.50	Mar	144.55 142.65	+0.52	May	3.5462 3.546	-2.4	Mar	9.440 9.604	+5.4	Mar	80.09	+0.23
Jun	111.62	+0.62	Apr	143.00	+1.15	Jul	3.626	-2.2	May		+11.0	Jun	80.22	+0.24
Aug	109.05	+0.47	May	142.70	+0.77	Sep	3.706	-2.2	Jul	9.812	+10.6	Sep	80.28	+0.24
Oct	110.37	+0.25	Aug	145.75	+0.72	Dec	3.804	-2.2	Aug	9.836	+10.2	Dec	80.33	+0.24
Dec	112.37	+0.35	Sep	145.72	+0.72	Mar	3.896	-2.4	Sep	9.824	+11.0	Mar	80.38	+0.25
Beef Far	mers of On	tario. 130	Malcolm R	oad. Guelph	ON N1K	1B1 Phone	e: (519) 824	I-0334 Fax:	(519) 82	24-9161 or ema	ail: market	s@ontario	beef.com	

 Dec
 112.37
 +0.35
 Sep
 145.72
 +0.72
 Mar
 3.896
 -2.4
 Sep
 9.824
 +11.0
 Mar
 80.38

 Beef Farmers of Ontario, 130 Malcolm Road, Guelph, ON
 N1K 1B1 Phone: (519) 824-0334 Fax: (519) 824-9161 or email: <a href="markets@ontariobeef.com">markets@ontariobeef.com</a>

## **ONTARIO STOCKER & FEEDER TRADE UPCOMING SPECIAL SALES**

19-Jan11:00 amCommunity Livestock ExchangeQuinte Cattlemen's 100% Vaccinated Sale14-Feb10:00 amKawartha Lakes Community Sale BarnPeterborough/Victoria Counties Stocker Sale

# Comments for the week ending January 11, 2017

Larger receipts of 497 fed steers and heifers sold through auction markets which is up 231 from last week, but 175 less than last year at this time. Fed steers ranged from \$138.39-\$157.42 averaging \$147.18 down \$2.09 from last week and \$0.97 stronger than year ago prices. Fed heifers trade from \$137.18-\$152.45 averaging \$145.89 down \$1.71 from last week and \$2.22 above year ago prices. Auction markets this week noted an active trade at steady prices with good quality cattle fully steady, with fancy cattle bringing a premium.

Ontario railgrade prices started out the previous Friday at \$255.00-\$260.00 dressed for steers, up \$2.00 on the bottom end from the previous day, while heifers sold from \$254.00-\$259.00. Prices declined as the week progressed with prices on Monday down to \$253.00-\$260.00 dressed for steers and \$252.00-\$259.00 for heifers. By Wednesday the market had moved lower again, down to \$253.00-\$255.00 for steers and \$252.00-\$259.00 for steers are \$0.50 below last week and \$5.00 stronger than this time last year.

The Canadian Boxed Beef Report by Kevin Grier notes Canadian product availability as "This week buyers that need a load or two of Canadian ends are going to be challenged to find what they need. Offers from Cargill seem non-existent and whatever JBS is showing for this week is much higher priced. Conversely and not surprisingly, the middle meat is ample." Canadian buyer activity is described by Kevin as "The week was typical in the sense of buyers needing product in a hurry. Fill in business was strong early in the week and stayed active through the week. Beef merchants either did not adequately plan for the week or movement was better than expected. Distributors were active for short bought customers and were looking to get positioned on middle opportunities. Big retailers are getting Valentine's Day front pages finalized with beef items likely to dominate."

2,501 cull cows came to market this week, up 867 head from last week and 40 more than last year at this time. Cull cows traded from \$55.02-\$74.92 averaging \$64.37, down \$8.76 from last week and \$5.85 lower than year ago prices. Prices declined as the week progressed, with auction market reports starting out steady to lower. By Wednesday the market was under pressure with most classes trading \$5.00-\$7.00 cwt lower than last week. Thursday`s sales also reported prices as lower.

A few more stocker and feeder cattle came to market this week with 2,248 head selling through auctions up 895 from last week but 1,017 less that the same week last year. Auction markets reported trade as active with prices steady with quality considered. Actual average prices this week saw steers 400-500 lbs up \$1.52 from last week, 500-600 lbs were down \$7.33, 600-700 lbs up \$13.79, 700-800 lbs up \$25.29, 800-900 lbs up \$17.87, 900-1000 lbs down \$2.37 and steers 1000 lbs and over averaged \$4.90 lower than last week. Heifers from 400-500 lbs were down \$5.79 from last week's weighted average price, heifers 500-600 lbs up \$9.52, 600-700 lbs up \$4.64, 700-800 lbs up \$2.29, 800-900 lbs were up \$16.46 and heifers 900 lbs and over averaged \$1.81 lower than last week on average.

The Quebec electronic market this week ranged from \$250.00-\$252.00 dressed, down \$6.36 on average, from last week.

Alberta direct trade this week was easier. Canfax reported live steers at \$161.75 down \$5.50 from the previous week on average, while live heifers sold at \$164.50 down \$2.67 on average. On the rail steers traded from \$272.00-\$280.00 dressed, averaging \$276.96 down \$2.18 from the previous week, while heifers sold from \$272.00-\$280.00 dressed, averaging \$275.45 down \$3.88 from the previous week. Canfax reports: "Historically strong basis levels did encourage producers to market cattle. This week's cash offering has been cleaned up. Buyers were indicating most of the cattle they bought this week would be lifted in 1-2 weeks."

The US cash cattle trade for the week ending January 5th, did not develop until Friday. The USDA Mandatory Price report for week listed live sales from \$119.00-\$125.00 with steers averaging \$121.61 down \$1.23 from the previous week, while heifers averaged \$121.95 down \$1.03. On the rail steers and heifers traded from \$192.00-\$196.00 dressed, with steers averaging \$193.83 down \$0.67 from the previous week, while heifers averaged \$194.11 down \$0.80. This week, light to moderate trade developed on Monday and Tuesday, with live sales ranging from \$118.00-\$121.00, with steers averaging \$120.00 down \$1.50-\$2.00 from last week. Dressed deals ranged from \$190.00-\$195.00 averaging \$192.08 down \$1.75-\$2.00 from last week's weighted average. A couple of clean up deals surfaced on Wednesday and Thursday at \$120.00 live in the south and \$190.00-\$193.00 dressed in the north, steady to the week's decline. Today, the market is quiet with business for the week completed. On Wednesday, at the Fed Cattle Exchange online auction in the U.S. there was a total of 711 head (seven lots) of fed cattle on offer, with just four lots totaling 401 head, selling at \$119.00 live, down \$1.00 from the cash trade.