

Weekly Market Information Report for the week ending Wednesday March 28, 2018

The following information is collected from various sources and disseminated by Beef Farmers of Ontario.

This report is short one trading day due to the Good Friday Holiday, volumes are lighter as a result.

ONTARIO DIRECT TO PACKER RAILGRADE CATTLE TRADE

Prices are on a carcass weight basis before grade and weight discounts. Weekly Range:

A Grade Steers 251.00-256.00 **A Grade Heifers** 250.00-256.00

ONTARIO LIVE CATTLE TRADE

Ontario auction sales this week saw weighted average price ranges for:

FED CATTLE	Volume	Price Range	Average	Top	Last Week Avg
Large Frame Steers +1250	40	121.41-152.31	141.24	164.00	147.99
Medium Frame Steers +1250	36	131.92-148.47	141.54	163.00	144.08
Large & Medium Frame Steers +1250	76	124.70-152.00	141.88	164.00	147.94
Large Frame Heifers +1000	98	135.83-157.29	147.83	163.00	147.03
Medium Frame Heifers +1000	42	126.31-147.71	137.38	163.00	135.34
Large & Medium Frame Heifers +1000	140	130.67-156.44	144.61	163.00	141.78
Cows - All Weights	1,537	58.37-89.90	69.77	137.00	69.89
Bulls - All Weights	78	84.94-113.12	98.15	155.00	93.34

STOCKERS - Large and	d Medium Frame
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STEERS	Volume	Price Range	Average	Top	Last Week Avg
1000+	436	150.77-175.56	161.35	180.50	167.53
900-999	200	153.41-173.44	166.52	182.50	176.40
800-899	230	164.13-188.28	177.41	195.50	178.63
700-799	411	174.19-208.08	193.40	215.50	189.15
600-699	380	184.18-223.52	205.62	246.00	213.66
500-599	310	197.71-239.30	218.27	271.00	219.52
400-499	110	177.32-246.07	217.81	276.00	222.34
-399	27	158.26-230.78	201.28	267.50	199.88

STOCKERS - Large and Medium Frame

HEIFERS	Volume	Price Range	Average	Top	Last Week Avg
+900	324	132.53-156.23	147.93	164.99	150.63
800-899	270	154.45-164.87	160.08	179.00	161.55
700-799	326	150.74-180.33	164.82	195.00	162.46
600-699	351	154.27-186.81	172.84	200.00	179.79
500-599	318	167.30-203.01	186.42	215.09	190.77
400-499	150	154.67-208.67	190.24	230.00	191.36
300-399	49	153.11-188.61	172.12	235.00	191.77
-299	7	220.00-221.43	220.71	260.00	180.26

At Kawartha Lakes Community Sale Barn, March 24, 2018 – 117 cows, 5 bulls, 36 veal, 65 stockers

	Price Range	Avg.	Тор
Cows	58.00-90.00	69.67	103.50
Veal 600 lbs +	75.00-121.00	96.49	121.00
Veal 126 -300 lbs	117.50-205.00	145.89	205.00

Denfield Livestock Exchange Inc., March 27, 2018- 182 Fed Cattle, 18 Veal, 2 Bulls, 111 Cows & 113 Drop Calves

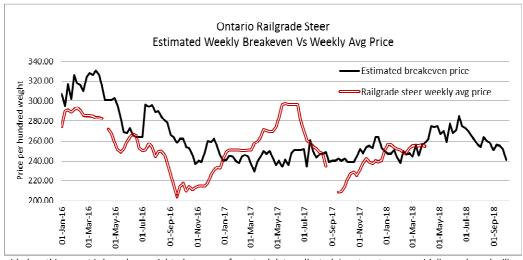
	Price Range	Тор		Price Range	Тор
Choice steers	150.00-155.00	157.50	Good beef cows	75.00-85.00	
Good steers	145.00-150.00		Good Holstein cows	70.00-80.00	
Choice heifers	150.00-155.00	161.25	D1 & D2 Cows	60.00-70.00	
Good heifers	145.00-150.00		D3 & D4 Cows	50.00-60.00	
Good Holstein veal	120.00-130.00		Choice drop calves	\$225.00-\$350.00/hd	\$410.00/hd
Plain & heavy veal	110.00-120.00		Good drop calves	\$150.00-\$225.00/hd	
Good beef bulls	85.00-90.00		Plain & Newborns	\$50.00-\$150.00/hd	
Good Holstein bulls	85.00-90.00				

At Renfrew Pontiac Livestock Ltd.: March 27, 2018-16 Replacement Calves, 46 Cows, 5 Bulls

	Price Range	Тор			
Replacement Calves	130.00-160.00	320.00			
Cows D1 & D2	89.00-96.00	115.00			
Cows D3	78.00-88.00				
Cows D4	68.00-77.00				
Bulls	85.00-98.00	115.00			

At Aylmer Stockyards Inc.: March 28, 2018 - 42 stockers, 47 Veal, 155 Cows, 2 Bulls, 25 Fed Cattle

	Price Kange	Average	тор
Fed heifers, dairy & dairy cross	73.99-112.50	95.29	112.50
Cows	46.00-93.99	70.59	102.00
Veal over 600 lbs	84.99-150.00	122.50	150.00



The information provided on this report is based on weighted averages for actual data collected. Input costs are a guideline only and will vary from producer to producer. BFO does not take any responsibility and accepts no legal liability arising from or connected to damages or losses experienced by producers when using this information. This is to be used at your own risk.

ONTARIO STOCKER & FEEDER TRADE

Stocker sale at Brussels Livestock: March 23, 2018 – 1,267 Stockers

Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Тор
1000+	139.00-172.50	159.65	172.50	900+	136.00-160.50	152.57	160.50
900-999	152.00-173.00	163.79	173.00	800-899	153.50-164.00	159.92	179.00
800-899	150.00-186.00	168.73	186.00	700-799	155.00-187.00	168.26	187.00
700-799	170.00-203.00	188.47	214.00	600-699	163.00-190.00	175.00	195.00
600-699	197.00-227.00	212.32	246.00	500-599	178.00-206.00	189.37	206.00
500-599	230.00-257.00	241.63	257.00	400-499	185.00-200.00	194.69	217.00
400-499	215.00-252.00	232.71	266.00	300-399	180.00-220.00	197.92	235.00
399-	200.00-265.00	241.25	265.00				

Stocker sale at: Communit	v Livestock Exchange	March 27 2018 - 1	I66 Stockers
Stocker sale at. Communic	v Livestock Excilatize.	Ivial CII Z/. ZUIO	LUU JUUKEIS

Steers	Price Range	Average	Top	Heifers	Price Range	Average	Тор
700-799	118.99-182.00	154.20	182.00	700-799	119.99-155.00	142.39	155.00
600-699	130.00-212.99	184.69	212.99	600-699	110.00-193.99	164.79	193.99
500-599	167.50-235.00	214.10	235.00	500-599	162.50-206.00	190.10	206.00
400-499	127.00-245.00	207.79	245.00	400-499	142.50-208.00	180.49	208.00

Stocker sale at: Keady Livestock Market: March 27, 2018 – 418 Stockers

Steers	Price Range	Average	Top	Heifers	Price Range	Average	Top
800-899	171.00-173.00	172.30	173.00	700-799	150.00-161.00	155.81	167.00
700-799	172.50-212.00	194.32	212.00	600-699	150.00-176.50	165.04	200.00
600-699	195.00-228.00	213.18	235.00	500-599	171.00-198.00	183.21	198.00
500-599	222.50-250.00	232.90	271.00	400-499	167.50-230.00	197.04	230.00
400-499	125.00-276.00	228.58	276.00	300-399	105.00-165.00	145.63	165.00
399+	150.00-267.50	224.50	267.50				

Stocker sale at: Renfrew Pontiac Livestock: March 27, 2018 – 300 Stockers

Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Top
900-999	131.00-177.49	173.50	177.49	900+	106.00-164.99	159.00	164.99
800-899	135.00-193.50	176.69	193.50	800-899	169.99-172.99	170.99	172.99
700-799	110.00-188.99	171.90	188.99	700-799	100.00-172.99	159.20	172.99
600-699	164.99-220.00	196.19	220.00	600-699	139.99-184.00	164.39	184.00
500-599	180.00-222.99	202.99	222.99	500-599	127.49-202.00	179.20	202.00
400-499	202.49-258.00	236.50	258.00	400-499	119.99-204.99	187.70	204.9
				300-399	162.50-202.00	183.40	202.00

Stocker sale at Ontario Livestock Exchange: March 28, 2018 – 373 Stockers

Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Тор
1000+	160.00-180.50	164.96	180.50	900+	130.00-138.50	135.10	138.50
900-999	160.00-168.00	164.05	168.00	800-899	151.50-157.50	154.50	157.50
200-299	187 300-195 00	191 57	195 00				

ONTARIO STOCKER & FEEDER TRADE SPECIAL SPRING SALES

Stocker sale at: Ontario Stockyards Inc: March 27, 2018 – 950 Stockers

Steers	Price Range	Average	Top	Heifers	Price Range	Average	Тор
1000+	146.00-165.00	155.89	165.00	900+	137.00-156.00	146.84	156.00
900-999	165.00-182.50	172.04	182.50	800-899	161.00-171.00	165.21	171.00
800-899	180.00-195.50	186.02	195.50	700-799	166.00-190.00	176.98	195.00
700-799	192.00-215.50	203.76	215.50	600-699	168.00-196.00	187.37	196.00
600-699	200.50-228.00	215.31	238.00	500-599	172.50-206.00	189.35	206.00
500-599	205.00-238.00	219.58	242.00	400-499	193000-207.00	200.74	207.00
400-499	190.00-245.00	224.95	245.00	300-399	170.00-192.50	177.18	19+3.00

All classes of replacements sold actively with better end types close to steady. Fleshier and plainer types sold easier.

Stocker sale at Vankleek Hill Livestock Exchange, March 28, 2018 - 224 stockers

Steers	Price Range	Average	Тор	Heifers	Price Range	Average	Top
800-899	140.00-183.00	169.84	183.00	800-899	142.00-158.00	147.99	158.00
700-799	144.00-203.00	181.11	203.00	700-799	132.00-178.00	149.93	178.00
600-699	164.00-217.00	185.36	217.00	600-69	146.00-180.00	157.81	180.00
500-599	152.00-229.00	180.59	229.00	500-599	138.00-180.00	151.72	180.00
400-499	165.00-232.00	190.87	232.00				

QUEBEC ELECTRONIC AUCTION MARKET (F.O.B. THE FEEDLOT)

Price

Change from Last Week

On Thursday, March 29, 2018 246.00-250.00

-3.43

ALBERTA DIRECT TRADE

Week Ending Thursday, March 29, 2018

Steers Live 160.00 Rail FOB N/T

Heifers Live 160.00 Rail FOB 263.00-265.00

U.S. TRADE (U.S. funds)

Week Ending Thursday, March 29, 2018

Choice and Select Steers and Heifers: Live 117.00-125.00 for the week

Rail 190.00-198.00 for the week.

LIVE CATTLE EXPORTS-ONTARIO

	Week ending Mar 3, 2018	Week ending Feb 24, 2018	Year to Date
Total live slaughter cattle	2,064	1,809	20,876
exported from Ontario to the U.S.	•	•	·
Steers & Heifers	955	923	10,002
Cows	932	805	8,536
Bulls	177	81	2,338

CANADIAN BOXED BEEF CUT-OUT VALUES

AAA	AA
2.5806	2.5516
2.5689	2.5594
2.5236	2.4969
	2.5689

U.S. BOXED BEEF CUT-OUT VALUES (U.S. funds)

 Choice
 Select

 600-900
 600-900

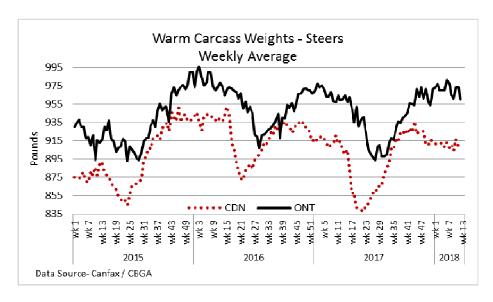
 222.97
 215.15

USDA ESTIMATED CATTLE PROCESSING VOLUME

	Week Ending March 24, 2018	Previous Week	Year Ago
Grand Total	N/A	607,000	N/A

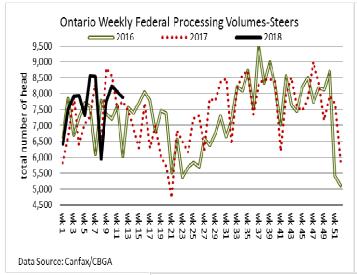
AVERAGE CARCASS WEIGHTS – CANADA

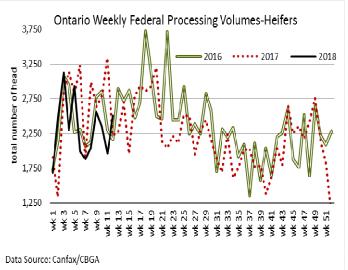
	Steers	Heifers
Mar 24, 2018	906	842
Mar 17, 2018	909	834
Mar 25, 2017	914	833

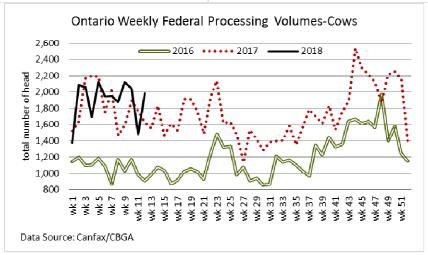


FEDERALLY INSPECTED CANADIAN PROCESSING

	Week Ending Mar 24, 2018	# of hd change from week ago	YTD	% Change (Week Ago)	% Change (Year Ago)
Grand Total	57,491	-417	630,975	+5%	+7%
Western Slaughter	44,350	-1,251	479,473	+10%	+9%
Eastern Slaughter	13,141	+834	151,502	-8%	+1%







LIVE CATTLE - CANADA

		LIVE C	ATTLE -	CANADA		
IMPORTS		Import % change EXPORTS from 2017 YTD		EXPORTS	Export % chang from 2017 YTE	
Jan 1	1- Jan 31/18			Jan 1-Mar 17/18		
Pure bred	887	+186%	Slaughte	r steers & heifers	51,976	-21%
Non-pure	bred 5,676	+11%	Feeder s	teers & heifers	38,699	+48%
			Cows & I	Bulls	25,866	-37%
		BEEF EXI	PORTS –	CANADA		
	United States	Change from last ye	ear YTD	Mexico	Change fr	om last year YTD
	Jan 1- Jan 31/18			Jan 1- Jan 31/18		·
Total	20,796 tonnes	+22% or +3,745 tor	ines	1,293 tonnes	+28% or +	279 tonnes
		BEEF PROL	DUCTION	I – CANADA		
		Jan 1 – Mar 24/1	18	Last Year Same Time	% Ch	ange
	Fed	200,096 tonnes	5	187,767 tonnes	+7	%
	Non-fed	45,089 tonnes		41,308 tonnes	+9	%
		BEEF IMI	PORTS –	CANADA		
		Jan 1 – Mar 24/18		ear Same Time	% Chan	ge
Unite	ed States	27,579 tonnes	29	,493 tonnes	-6%	
	n-NAFTA	15,320 tonnes		,978 tonnes	+18%	
	eef/veal total)	403 tonnes		313 tonnes	+29%	
· ·	Total	44,885 tonnes	44	,220 tonnes	+2%	

CHICAGO MERCANTILE EXCHANGE

Closing quotes on futures today were as follows:

Live C	attle		Feede	er Cattle		Corn			Soyb	eans		Cana	dian \$	
Apr	113.75	-2.25	Mar	135.60	-0.37	May	3.864	+13.0	May	10.440	+26.0	Spot	77.66	+0.23
Jun	102.57	-3.00	Apr	133.32	-4.50	Jul	3.950	+12.6	Jul	10.544	+25.6	Jun	77.62	+0.07
Aug	101.47	-2.97	May	134.02	-4.47	Sep	4.020	+13.0	Aug	10.572	+26.6	Sep	77.75	+0.08
Oct	105.42	-2.87	Aug	140.42	-4.00	Dec	4.096	+12.6	Sep	10.502	+29.0	Dec	77.87	+0.09
Dec	110.02	-2.35	Sep	141.32	-3.97	Mar	7.166	+12.2	Nov	10.460	+29.4	Mar	77.99	+0.09
Feb	112.35	-2.20	Oct	141.50	-3.95	May	4.210	+11.6	Jan	10.484	+29.2	Jun	78.09	+0.10

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ONTARIO STOCKER & FEEDER TRADE UPCOMING SPECIAL SALES

Date	ııme	Location	Kina
Mar 31	1:00 pm	Maple Hill Auctions Ltd	Mid-Western Angus & Simmental Bull Sale
Apr 4	10:00 am	Kawartha Lakes Community Sale Barn	Spring Stocker Sale
Apr 7	11:00 am	Denfield Livestock Exchange	Stocker and Bred Cow Sale
Apr 7	1:00 pm	Maple Hill Auctions Ltd	Vancise Hereford & Red Angus Bull Sale
Apr 7	2:00 pm	Keady Livestock Market	Sauders Bull Sale
Apr 17	11:00 am	Ontario Stockyards Inc	Special Spring All Vaccinated Stocker Sale
Apr 18	10:00 am	Kawartha Lakes Community Sale Barn	Spring Stocker Sale
Apr 21	11:00 am	Denfield Livestock Exchange	Spring Stockers & Bred Cows & Cow/Calf Pairs

Comments for the week ending March 28, 2018

There are lighter receipts of cattle this week in all categories due to the Good Friday Holiday resulting in a six day reporting week.

There were 216 fed steers and heifers sold through auction markets this week down 147 head from last week and 421 less than last year at this time. Fed steers (on a very light offering), from \$124.70-\$152.00 averaging \$141.88 down \$6.06 from last week and \$18.02 below year ago prices. Fed heifers sold from \$130.67-\$156.44 averaging \$144.61 up \$2.83 from last week and \$12.16 lower than year ago prices. Auction markets reported trade as active with prices steady to fully steady, with reports that there were very few fancy cattle on offer. By mid-week the market was steady on the good quality cattle, with all others selling barely steady.

Ontario railgrade prices were pulled back to \$256.00 for both steers and heifers the previous Friday, with one packer not bidding. The market continued at this price until Wednesday when prices were reported from \$251.00-\$256.00 dressed for steers and \$250.00-\$254.00 for heifers, with all packers reported to be buying. By Thursday the market was reported at \$253.00 for steers and \$252.00 for heifers, with limited buying interest. Delivery of this week's sales range anywhere from next week to the week of April 23rd. This week's average prices are down \$1.50 from last week for steers and \$1.00 lower on the heifers. Steers are averaging \$16.75 below last year at this time.

Kevin Grier's boxed beef report this week notes Canadian Buyer Activity as: "There was no notable fill in business last week as buyer as probably were comfortably bought on normal business and features. Spot activity was quiet if not a little unnerving from a seller's perspective. The big retailers are looking ahead in a big way. They appear to be focusing on beef for April and May. Interest in beef items for front page ads is indicating they are going to be a step up. The very weak futures have kept distributors from getting product around them although there are some that have sensed the market is bottomish and are taking positions."

There were 1,537 cull cows sold through auction markets this week down 653 head from last week and 746 less than the same time last year. Cull cows sold from \$58.37-\$89.90 averaging \$69.77 down \$0.12 from last week and \$8.92 below year ago prices. Auction markets reported trade as steady to strong early week. As the week progressed, trade was active with prices barely steady to last week's stronger market. By midweek trade was steady with only the better quality cows selling slightly stronger.

There were 3,899 stocker and feeder cattle on offer this week at auction markets, down 156 head from last week and 320 less than the same week last year. Auction markets reported trade as selective this week with prices declining as the week progressed. Business started this reporting period as steady on the good quality cattle, while fleshier and plainer types sold slightly lower. As the week progressed, the good quality were reported as close to steady, with plainer and fleshier types easier, and ended the week under pressure on all weights and classes. Actual average prices this week saw steers 400-500 lbs down \$4.53 from last week, 500-600 lbs down \$1.25, 600-700 lbs down \$8.04, 700-800 lbs up \$4.25, 800-900 lbs down \$1.22, 900-1000 lbs down \$9.88 and steers 1000 lbs plus averaged \$6.18 lower than last week. Heifers from 300-400 lbs were down \$19.65 from last week on average, 400-500 lbs down \$1.12, 500-600 lbs down \$4.35, 600-700 lbs down \$6.95, 700-800 lbs up \$2.36, 800-900 lbs down \$1.47 and heifers 900 lbs and over were \$2.70 lower than last week on average. Cattle over 900 lbs are averaging \$3.00-\$6.00 below year ago prices.

The Quebec electronic market this week saw fed cattle trade from \$246.00-\$250.00 dressed, down \$3.43 from last week, on average.

Alberta direct trade was light to moderate this week. Canfax reported live steers and heifers at \$160.00, down \$1.51 from last week on average, noting most of this week's sales were on a live basis. Canfax also reported dressed deals from \$263.00-\$265.00 for heifers, FOB, averaging \$264.17 down \$9.92 from last week. Canfax notes that some trade could still develop today however there will still be some cattle carried over to next week.

The US cash cattle trade for the week ending March 24th, saw prices ease slightly as the week progressed. For the week, the USDA Mandatory price report listed live sales from \$120.50-\$130.00 with steers averaging \$125.90 down \$2.01, while heifers averaged \$125.62 down \$2.06. On the rail prices for the week ranged from \$200.00-\$205.00 with steers averaging \$201.79 down \$3.68, while heifers averaged \$202.20 down \$3.28 from the previous week on average. This week, Tuesday saw a handful of cattle sell in the south from \$120.00-\$121.00 live down \$4.00-\$5.00 from last week' southern trade, and around \$194.00 dressed in the north, down \$6.00-\$7.00, but not enough sold to establish a market. Wednesday, light to moderate trade surfaced in the south at \$121.00 live, down around \$5.00 from last week's weighted average in the south. Business in the north was also light to moderate with sales at \$190.00-\$195.00 dressed, majority \$190.00, down \$11.00 from last week's weighted average prices. At time of reporting Thursday afternoon, a light test in the south this morning was steady at \$121.00 live, with a couple of hundred head trading in the north at \$194.00 dressed. This afternoon the market is quiet as the futures were down triple digits to down the limit in spots, putting an end to trade. We could see some cattle carried over to next week.