



Weekly Market Information Report for the week ending Thursday July 26, 2018

The following information is collected from various sources and disseminated by Beef Farmers of Ontario.

ONTARIO DIRECT TO PACKER RAILGRADE CATTLE TRADE

Prices are on a carcass weight basis before grade and weight discounts. Weekly Range:

A Grade Steers	246.00-250.00
A Grade Heifers	245.00-250.00

ONTARIO LIVE CATTLE TRADE

Ontario auction sales this week saw weighted average price ranges for:

FED CATTLE	Volume	Price Range	Average	Top	Last Week Avg
Large Frame Steers +1250	88	112.26-147.21	135.94	152.50	138.66
Medium Frame Steers +1250	131	128.65-147.92	139.72	154.50	136.92
Large & Medium Frame Steers +1250	219	127.01-148.22	140.69	154.50	138.66
Large Frame Heifers +1000	78	121.08-146.82	137.60	164.00	141.66
Medium Frame Heifers +1000	99	110.90-146.34	134.61	149.50	138.79
Large & Medium Frame Heifers +1000	177	115.41-147.05	136.17	164.00	139.22
Cows - All Weights	2,390	51.07-79.87	64.43	120.00	66.76
Bulls - All Weights	122	73.90-102.35	87.28	150.00	91.64

STOCKERS - Large and Medium Frame

STEERS	Volume	Price Range	Average	Top	Last Week Avg
1000+	685	160.55-179.35	170.05	192.50	163.46
900-999	150	167.55-185.84	178.61	195.25	171.32
800-899	187	176.03-196.27	189.31	213.00	179.31
700-799	194	184.15-215.83	200.94	227.00	186.93
600-699	175	170.52-225.28	203.21	245.00	209.32
500-599	124	180.63-232.12	210.00	263.00	219.61
400-499	72	148.40-240.54	206.55	260.00	217.13
-399	41	132.78-219.38	179.95	315.00	192.54

HEIFERS	Volume	Price Range	Average	Top	Last Week Avg
+900	42	91.02-137.28	117.37	160.00	144.57
800-899	59	144.63-163.05	154.53	175.00	156.26
700-799	122	146.89-183.12	166.49	194.00	176.12
600-699	148	153.24-194.77	175.52	214.50	172.49
500-599	129	146.62-196.36	174.50	231.00	174.37
400-499	61	160.89-190.90	176.84	225.00	187.05
300-399	19	156.29-201.24	181.93	235.00	175.86
-299	6	165.83-221.00	188.00	265.00	176.88

At Kawartha Lakes Community Sale Barn, July 21, 2018 – 92 cows, 6 bulls, 25 veal, 25 stockers

	Price Range	Avg.	Top
Cows	58.00-88.00	70.12	97.00
Veal 600 lbs +	92.00-119.00	99.82	119.00
Veal 125 lbs and less	50.00-356.25	144.62	256.25

Denfield Livestock Exchange Inc., July 24, 2018 - 267 Fed Cattle, 8 Veal, 7 Bulls, 114 Cows & 146 Drop Calves

	Price Range	Top		Price Range	Top
Fancy steers	160.00-170.00	171.00	Good beef cows	80.00-90.00	
Choice steers	155.00-160.00		Good Holstein cows	70.00-80.00	
Good steers	145.00-150.00		D1 & D2 Cows	60.00-70.00	
Fancy heifers	155.00-165.00	166.50	D3 & D4 Cows	50.00-60.00	
Choice heifers	150.00-155.00		Choice drop calves	\$250.00-\$350.00/hd	\$450.00/hd
Good heifers	145.00-150.00		Good drop calves	\$175.00-\$250.00/hd	
Good Holstein veal	115.00-125.00		Plain & Newborns	\$50.00-\$125.00/hd	
Plain & heavy veal	105.00-115.00				
Good beef bulls	92.00-127.50				

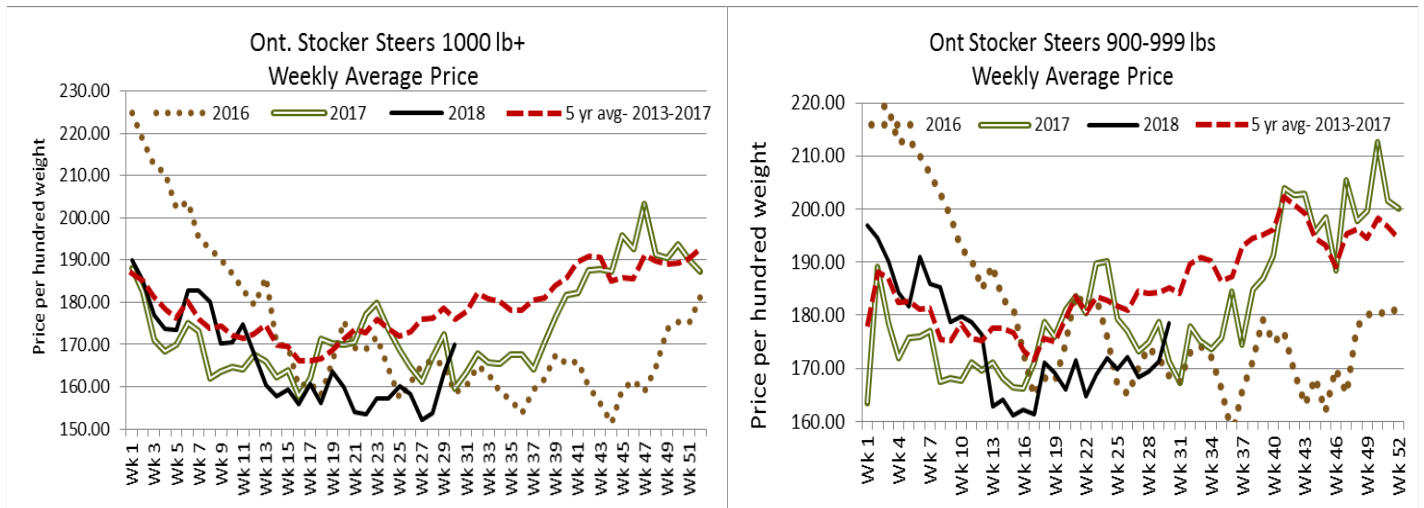
At Renfrew Pontiac Livestock Ltd.: July 24, 2018 – 7 Replacement Calves, 87 Cows, 16 Bulls

	Price Range	Top
Replacement Calves	110.00-150.00	200.00
Cows D1 & D2	75.00-84.00	102.00
Cows D3	70.00-73.00	
Cows D4	62.00-70.00	
Bulls	86.00-100.00	111.00

At Aylmer Stockyards Inc.: July 25, 2018 – 19 stockers, 99 Veal, 194 Cows, 3 Bulls, 35 Fed Cattle

	Price Range	Average	Top
Large & Medium Frame Fed Steers +1250 lbs	121.99-144.50	135.09	144.50
Cows	46.99-94.99	71.49	94.99
Fed Heifers, Dairy & Dairy Cross	64.00-100.00	89.70	100.00
Veal over 600 lbs	76.00-142.99	110.29	162.99

ONTARIO STOCKER & FEEDER TRADE



Stocker sale at Brussels Livestock: July 20, 2018 – 715 Stockers

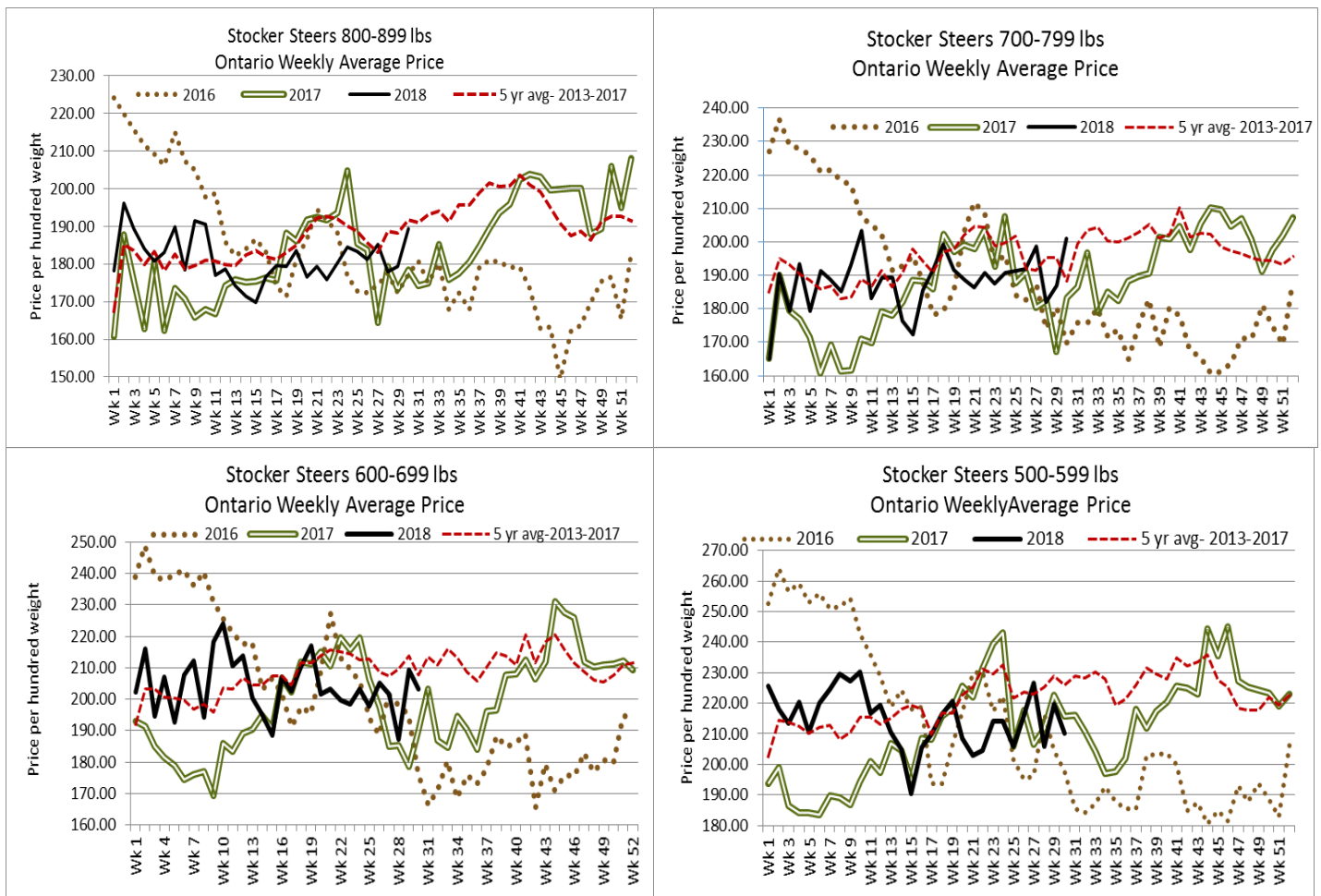
Steers	Price Range	Average	Top	Heifers	Price Range	Average	Top
1000+	147.00-166.00	158.44	175.50	900+	141.00-157.00	152.07	163.00
900-999	160.00-178.50	169.90	178.50	800-899	140.00-191.00	169.61	191.00
800-899	150.00-185.00	174.27	190.00	700-799	162.00-170.25	167.40	178.00
700-799	181.50-220.00	194.47	220.00	600-699	159.00-180.00	167.14	181.00
600-699	186.00-223.00	209.52	237.00	500-599	170.00-185.00	175.75	185.00
500-599	110.00-220.00	179.18	257.00	400-499	200.00-216.50	211.00	216.50
400-499	255.00-272.00	259.86	279.00	300-399	220.00-235.00	227.50	235.00
399-	215.00-270.00	246.25	270.00				

Stocker sale at: **Community Livestock Exchange: July 24, 2018 – 131 Stockers**

Steers	Price Range	Average	Top	Heifers	Price Range	Average	Top
700-799	122.99-212.99	194.19	212.99	600-699	111.00-189.99	152.29	189.99
600-699	132.49-231.00	209.69	231.00				
500-599	187.50-224.00	208.99	224.00				
400-499	152.49-247.99	215.79	247.99				

Stocker sale at: **Keady Livestock Market: July 24, 2018 – 520 Stockers**

Steers	Price Range	Average	Top	Heifers	Price Range	Average	Top
1000+	154.00-192.50	177.95	192.50	900+	103.00-156.00	140.71	156.00
900-999	176.50-195.25	188.90	195.25	700-799	178.00-194.00	184.58	194.00
800-899	190.50-197.75	195.91	213.00	600-699	187.00-214.50	200.75	214.50
700-799	209.00-227.00	216.42	227.00	500-599	186.00-203.00	194.57	203.00
600-699	222.00-226.00	225.33	226.00	400-499	181.00-207.00	194.00	207.00



Stocker sale at: **Renfrew Pontiac Livestock: July 24 – 193 Stockers**

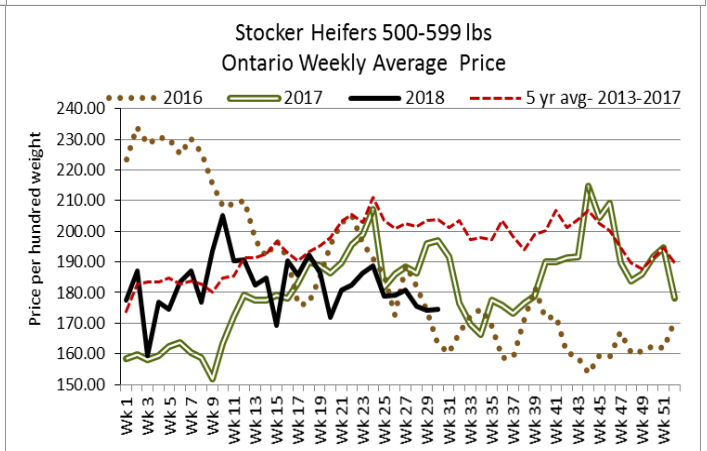
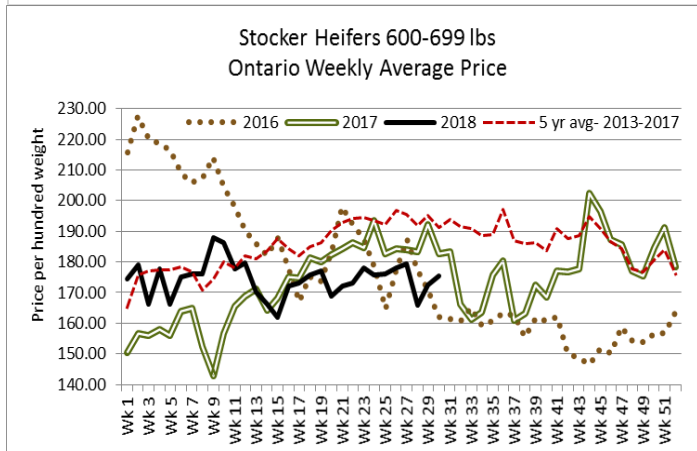
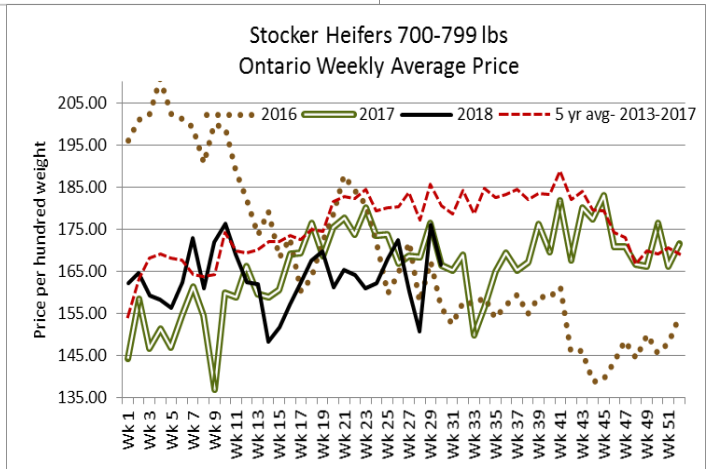
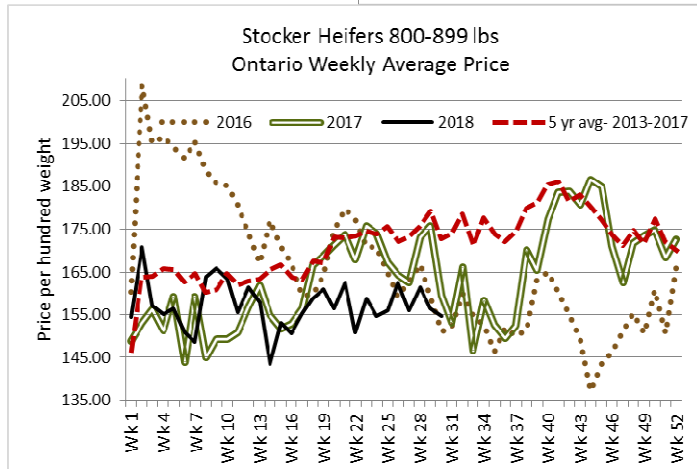
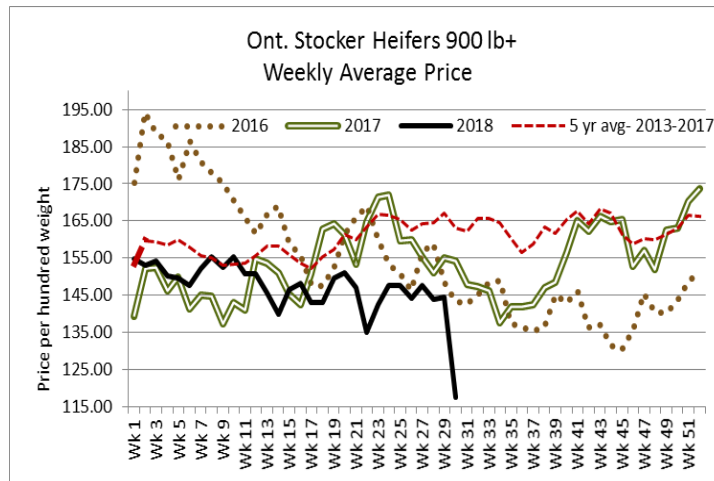
Steers	Price Range	Average	Top	Heifers	Price Range	Average	Top
700-799	167.50-206.99	195.50	206.99	800-899	112.50-175.00	144.50	175.00
600-699	161.00-222.50	195.59	222.50	700-799	125.00-168.99	159.80	168.99
500-599	150.00-224.00	200.89	224.00	600-699	161.00-182.00	170.70	182.00
400-499	164.99-254.00	214.80	254.00	500-599	131.00-181.00	161.49	181.00
399-	169.99-262.50	214.29	262.50	400-499	169.99-210.00	190.59	210.00

Stocker sale at **Ontario Livestock Exchange: July 25, 2018 – 632 Stockers**

Steers	Price Range	Average	Top	Heifers	Price Range	Average	Top
1000+	163.00-177.00	169.12	177.00	900+	N/T	-	-
900-999	169.50-182.50	176.68	182.50				
800-899	186.00-200.00	190.53	200.00				

Stocker sale at: **Ontario Livestock Exchange, July 26, 2018– 259 Stockers**

Steers	Price Range	Average	Top	Heifers	Price Range	Average	Top
700-799	176.00-205.00	185.80	205.00	600-699	115.00-175.00	158.04	175.00
600-699	167.50-210.00	189.27	227.50	500-599	124.00-167.50	144.80	167.50
500-599	182.50-215.00	197.33	225.00	400-499	215.00-225.00	221.00	225.00
400-499	120.00-250.00	197.92	250.00	300-399	130.00-235.00	192.50	235.00
399-	160.00-315.00	231.43	315.00				



Stocker sale at: **Ontario Stockyards Inc. – July 26, 2018– 433** Stockers

Steers	Price Range	Average	Top	Heifers	Price Range	Average	Top
900-999	140.00-189.00	164.74	189.00	900+	92.50-145.00	127.15	145.00
800-899	155.00-201.50	190.95	201.50	800-899	120.00-142.50	136.57	165.00
700-799	190.00-220.00	198.87	220.00	700-799	140.00-190.00	164.92	190.00
600-699	180.00-240.00	216.43	245.00	600-699	169.00-208.50	187.43	208.50
500-599	200.00-252.00	225.86	263.00	500-599	160.00-208.50	185.81	212.50
400-499	177.50-212.50	199.26	237.00	400-499	172.50-190.00	182.29	210.00
399-	140.00-225.00	195.21	225.00				

Stocker sale at: **Ottawa Livestock Exchange, July 26, 2018– 107** Stockers

Steers	Price Range	Average	Top	Heifers	Price Range	Average	Top
700-799	118.00-188.00	160.86	188.00	500-599	132.00-188.00	159.83	188.00
600-699	164.00-215.00	188.00	215.00	400-499	138.00-186.00	162.73	186.00
500-599	180.00-247.00	218.10	247.00				
400-499	88.00-260.00	205.88	260.00				
399-	72.00-152.00	119.22	252.00				

ONTARIO BRED COW SALES

Ontario Stockyards Inc, July 7, 2018 – 100 Bred cows, **85** Cow calf pairs

	Exotic and Exotic X	British and British X
Top quality bred cows	N/T	\$1700-\$1900
Avg quality bred cows	\$1300-\$1600	\$1400-\$1600
Top quality cow/calf pairs	N/T	\$1900-\$2500
Avg quality cow/calf pairs	\$1400-\$1800	\$1600-\$1800

Approx 80 Angus cows and cow/calf pairs, 55 Wagu cows and cow/calf pairs & 50 Highland cows and cow/calf pairs.

LIVE CATTLE EXPORTS-ONTARIO

	Week ending July 7, 2018	Week ending June 30, 2018	Year to Date
Total live slaughter cattle exported from Ontario to the U.S.	2,409	2,675	60,575
Steers & Heifers	621	1,680	28,716
Cows	1,469	628	23,758
Bulls	319	367	8,101

QUEBEC ELECTRONIC AUCTION MARKET (F.O.B. THE FEEDLOT)

	Price	Change from Last Week
For the week ending July 26, 2018	244.25-247.00	+0.86

ALBERTA DIRECT TRADE

For the week ending Thursday, July 26 2018

Steers	Live FOB	148.00-151.50	Rail FOB	246.50-251.50
Heifers	Live FOB	148.00-150.00	Rail FOB	246.50-251.50

U.S. TRADE (U.S. funds)

For the week Ending Thursday, July 26, 2018

Choice and Select Steers and Heifers:	Live	N/T
	Rail	N/T

AVERAGE CARCASS WEIGHTS – CANADA

	Steers	Heifers
July 14, 2018	871	804
July 7, 2018	865	807
July 15, 2017	868	803

FEDERALLY INSPECTED CANADIAN PROCESSING

	Week Ending July 21, 2018	# of hd change from week ago	YTD	% Change (Week Ago)	% Change (Year Ago)
Grand Total	57,666	-4,357	1,628,980	-7%	+8%
Western Slaughter	44,795	-5,045	1,267,965	-9%	+9%
Eastern Slaughter	12,871	+328	361,015	+3%	+4%

USDA ESTIMATED CATTLE PROCESSING VOLUME

	Week Ending July 28, 2018	Previous Week	Year Ago
Grand Total	640,000	635,000	627,000

CANADIAN BOXED BEEF CUT-OUT VALUES

Week Ending	AAA	AA
June 22, 2018	2.8413	2.5963
June 15, 2018	2.7864	2.5424
June 9, 2018	2.8948	2.6533

U.S. BOXED BEEF CUT-OUT VALUES (U.S. funds)

	Choice 600-900	Select 600-900
Current Five Day Average:	204.64	197.77

LIVE CATTLE – CANADA

	IMPORTS	Import % change from 2017 YTD	EXPORTS	Export % change from 2017 YTD
	<i>Jan 1- May 31/18</i>		<i>Jan 1- Jul 14/18</i>	
Pure bred	2,724	+19%	Slaughter steers & heifers	141,072 -17%
Non-pure bred	45,527	+80%	Feeder steers & heifers	136,737 68%
			Cows & Bulls	77,903 -25%

BEEF EXPORTS – CANADA

	United States <i>Jan 1- May 31/18</i>	Change from last year YTD	Mexico <i>Jan 1- May 31/18</i>	Change from last year YTD
Total	112,438 tonnes	+8% or +8,179 tonnes	6,266 tonnes	-9% or -632 tonnes

BEEF PRODUCTION – CANADA

	Jan 1 – Jul 21/18	Last Year Same Time	% Change
Fed	522,244 tonnes	489,436 tonnes	+7%
Non-fed	96,545 tonnes	87,083 tonnes	+11%

BEEF IMPORTS – CANADA

	Jan 1 – Jul 21/18	Last Year Same Time	% Change
United States	69,362 tonnes	69,118 tonnes	0%
Non-NAFTA	29,506 tonnes	28,788 tonnes	+2%
EU-28 (beef/veal total)	1,042 tonnes	1,091 tonnes	-5%
Total	104,315 tonnes	101,941 tonnes	+2%

CHICAGO MERCANTILE EXCHANGE

Closing quotes on futures today were as follows:

Live Cattle			Feeder Cattle			Corn			Soybeans			Canadian \$		
Aug	108.62	+0.67	Aug	152.30	+0.87	Sep	3.620	+0.4	Aug	8.704	+9.2	Spot	76.53	+0.01
Oct	110.47	+1.10	Sep	152.17	+0.35	Dec	3.762	+0.4	Sep	8.752	+9.0	Sep	76.59	+0.01
Dec	114.15	+0.50	Oct	152.75	-0.12	Mar	3.866	+0.4	Nov	8.852	+9.2	Dec	76.71	+0.01
Feb	117.37	+0.05	Nov	152.50	-0.62	May	3.924	+0.4	Jan	8.954	+9.2	Mar	76.83	+0.01
Apr	118.70	-0.12	Jan	150.80	-0.47	Jul	3.976	+0.4	Mar	9.044	+9.0	Jun	76.94	+0.01
Jun	112.07	-0.15	Mar	149.45	-0.40	Sep	3.986	+1.0	May	9.132	+8.6	Sep	77.04	+0.01

Beef Farmers of Ontario, 130 Malcolm Road, Guelph, ON N1K 1B1 Phone: (519) 824-0334 Fax: (519) 824-9161 or email: markets@ontariobeef.com

OBCFPP LICENCE CHANGES

Licence not renewed, no longer required: Country Dealer

Hillview Farms, Box 12, Sundridge, ON P0A 1Z0

Comments for the week ending July 26, 2018

There were 396 fed steers and heifers sold through auction markets this week up 100 head from last week and 94 more than last year at this time. Another 267 head sold through a non-computerized auction market. Fed steers sold from \$127.01-\$148.22 averaging \$140.69 up \$2.03 from last week but \$4.56 below year ago prices. Fed heifers sold from \$115.41-\$147.05 averaging \$136.17 down \$3.05 from last week and \$4.35 below year ago prices. Auction market reports early week noted prices as \$1.00-\$2.00 cwt higher, with fancy cattle bringing a premium and second cut cattle fully steady to stronger in spots. As the week progressed, the good quality cattle were barely steady with lesser quality cattle trading \$3.00-\$4.00 cwt lower. The market ended the week \$1.00-\$2.00 cwt lower on all weights and classes.

Ontario railgrade prices started this reporting period at fully steady prices of \$246.00-\$250.00 dressed for steers and \$245.00-\$250.00 for heifers. Monday saw steers holding fully steady while heifers were reported from \$245.00-\$249.00 dressed. Delivery of these cattle were current, to the week starting August 13th. By Wednesday, one packer had stepped back from the market and temporarily pulled their bid. The remaining packers were bidding \$248.00-\$250.00 dressed for steers and \$247.00-\$249.00 for heifers. On average this week's prices are fully steady to last week for steers and up \$0.50 on the heifers. Compared to last year at this time prices are averaging \$4.50 lower.

Larger receipts of 2,390 fed cows were on offer this week at auction markets, up 55 head from last week and 795 more than the same time last year. Cows sold from \$51.07-\$79.87 averaging \$64.43 down \$2.33 from last week and \$23.21 below year ago prices. Auction markets reported a steady to barely trade at the beginning of this reporting week. As the week progressed, the market was steady to \$2.00-\$3.00 cwt higher on the good quality beef cows, while thinner and poorer quality beef cows and dairy cows were easier, down \$2.00 cwt. By mid-week trade was under pressure with prices barely steady on a medium quality offering, with the week ending at steady prices.

The stocker and feeder cattle volume was 764 head lighter than last week with 2,214 head sold through auction markets, but there were 146 more than the same week last year. Auction markets reported active trade with calves selling fully steady to stronger. Grass cattle and yearlings sold actively with a solid buyer interest and stronger prices, ranging from \$2.00-\$5.00 cwt higher. Lighter receipts of heavier heifers and quality offered, have pressured some of the categories lower on average. Actual average prices this week saw steers 400-500 lbs down \$10.58 from last week, 500-600 lbs down \$9.61, 600-700 lbs down \$6.11, 700-800 lbs up \$14.01, 800-900 lbs up \$10.00, 900-1000 lbs up \$7.29 and steers 1000 lbs plus averaged \$6.59 higher than last week. Heifers weighing between 300-400 lbs averaged \$6.07 higher than last week, 400-500 lb heifers were down \$10.21, 500-600 lbs up \$0.13, 600-700 lbs up \$3.03, 700-800 lbs down \$9.63, 800-900 lbs down \$1.73 and just 57 heifers 900 lbs and over averaged \$27.20 lower than last week on average.

The Quebec electronic market this week ranged from \$244.25-\$247.00 dressed, up \$0.86 from last week on average.

Alberta direct trade saw a very light test on Wednesday with Canfax reporting live sales at \$151.50 down around \$2.50 from last week, while dressed sales were reported from \$250.00-\$252.00 delivered down \$5.00-\$6.00 from last week. Light trade on Thursday was softer than Wednesday reports Canfax, with dressed prices at \$250.00 delivered. Final results for the week, reported by Canfax, lists live steers from \$148.00-\$151.50 FOB, averaging \$150.60 down \$3.21 from last week, while heifers sold from \$148.00-\$150.00 FOB averaging \$149.54 down \$2.46 on average. On the rail steers and heifers sold from \$246.50-\$251.50 FOB, averaging \$247.87 for steers down \$7.06 on average, while heifers averaged \$248.29 down \$5.59 from last week.

US cash cattle trade for the week ending July 20th did not develop until late Friday afternoon and into the early evening, which paid off for the sellers. Steers and heifers sold from \$108.00-\$114.00 live with steers averaging \$112.61 up \$2.11 from the previous week, while live heifers averaged \$112.69 up \$2.10. On the rail dressed deals ranged from \$173.00-\$181.00 with steers averaging \$179.00 up \$4.95 from the previous week, with heifers averaging \$178.96 up \$4.20.

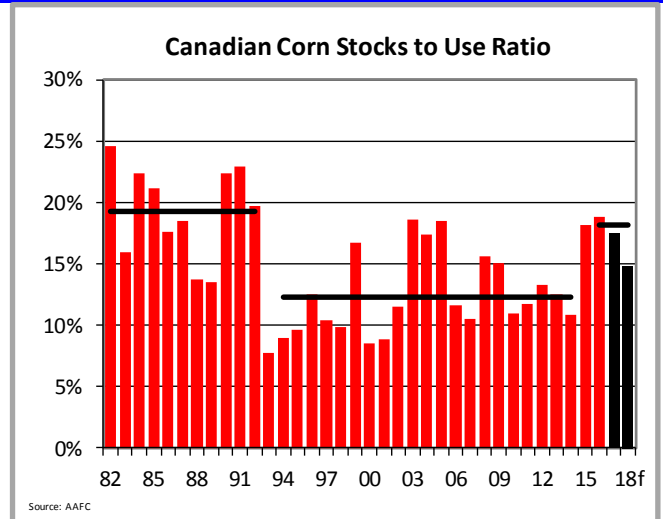
This week, on Wednesday, at the Fed Cattle Exchange online auction, there were 1,249 head on offer, selling in 11 lots all with delivery in 1-9 days. Asking prices were set from \$111.00-\$115.00 live with only one lot receiving a bid of \$111.00, which the sellers passed over, leaving the day's auction with no sales.

The cash market has remained untested all week, with bids sitting anywhere from \$108.00-\$110.00 live and \$175.00-\$177.00 dressed, but sellers showed no interest. At time of reporting Friday afternoon, bids are sitting at \$110.00 live in the south, with bids in the north from \$109.00-\$110.00 live and \$174.00-\$176.00 dressed in the north. Asking prices are sitting at \$115.00-\$116.00 live in the south and \$180.00-\$183.00 dressed in the north. Packer interest is improving but trade could still be delayed until late in the afternoon or early evening as neither side is showing any sign of budging on the price, at this time.



Feed Grains

Statistics Canada is projecting Canadian corn production to be up 3% to 14.5 million tonne in the 2018/19 crop year with a larger seeded area and average yields. Since the early 1990s corn production has been increasing on average 4% per year. Larger production has supported larger ending stocks at over 2.3 million metric tonne since 2015/16 compared to a historic average of 1.3 million metric tonne. The stocks to use ratio (which provides an indication of the percentage annual use of a crop at the end of the year), has averaged 18% over the last three years, up from the 1993-2014 average of 12% similar to the level seen in the 1980s of 19%. But this is forecast to be dropped down to 15% in 2018/19. While stocks to use is expected to be tighter, it should be remembered that it remains historically high.

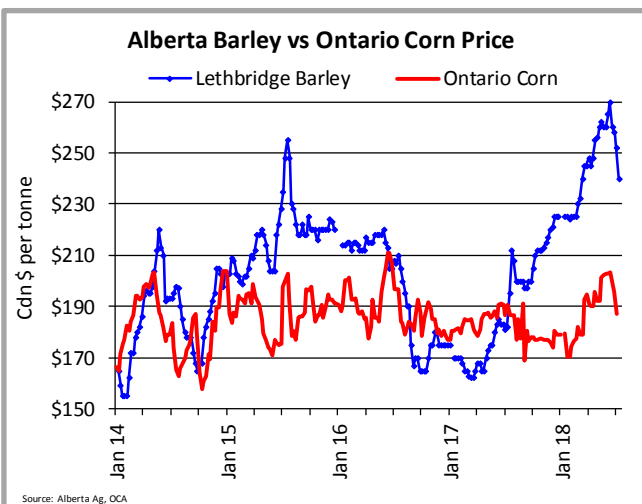


Corn used for feed (waste and dockage) made a low in 2012 and has since been increasing. Corn going into ethanol production has been relatively steady since 2011 around 5.25 million metric tonnes.

US corn production has already been increasing 4% per year since the early 1990s but peaked in 2016 at 15.15 billion bushels. Production was down 4% last year and is projected to be down another 3% in 2018 with ending stocks to use ratio be pulled down to 12% from 16% in the 2017/18 crop year. That said, crop conditions stateside are very positive with 72% of corn being in good to excellent condition compared to 62% last year.

Since 2014, Ontario corn prices have generally ranged between \$160-200/tonne. Ontario and Omaha corn tend to move in tandem, with Omaha corn having a feed advantage in the second half of 2016 and 2017. Ample US production and trade uncertainty, specifically for US soybeans, is expected to maintain that price relationship.

Of greater interest is the feeding advantage Ontario has over Alberta. While western Canadian barley prices have come down from the peak in early June, they remain substantially higher than Ontario corn – making it attractive to bring feeder cattle east.



Lower feed grain prices since early June are supportive to feeder and calf prices this fall. A general rule of thumb is that every \$0.50/bushel drop in feed grain prices adds around \$10/cwt to calf prices, assuming all other variables constant. The current price spread between Alberta barley and Ontario corn of \$14-20/tonne (\$0.35-0.50/bu) would suggest a spread in feeder cattle of \$7-10/cwt.

Bottom line: Large corn production and a higher stocks to use ratio are currently supporting a feeding advantage in Ontario.

Brenna Grant

CANFAX (West)

180, 6815-8th Street NE, Calgary, AB T2E 7H7
Ph 403-275-5110, Fax 403-275-6943

Website: www.canfax.ca; Email: info@canfax.ca

CANFAX (East)

130 Malcolm Road, Guelph, ON N1K 1B1
Ph 519-824-0334

Email: markets@ontariobeef.com