

Weekly Market Information Report for the week ending Thursday October 25, 2018

The following information is collected from various sources and disseminated by Beef Farmers of Ontario.

ONTARIO DIRECT TO PACKER RAILGRADE CATTLE TRADE

Prices are on a carcass weight basis before grade and weight discounts. Weekly Range:

| A Grade Steers | 244.00-246.00 |
|-----------------|---------------|
| A Grade Heifers | 243.00-245.00 |

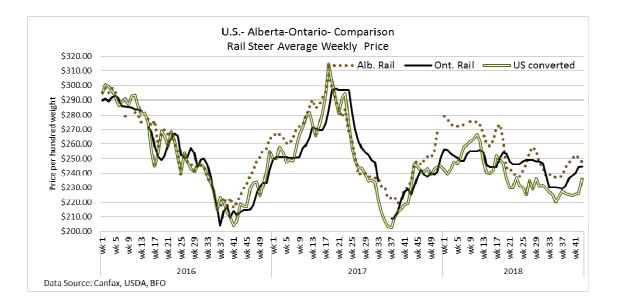
ONTARIO LIVE CATTLE TRADE

| Ontario auction sales this week saw weighted average price ranges for: | | | | | | | | | | | |
|--|--------|---------------|---------|--------|---------------|--|--|--|--|--|--|
| FED CATTLE | Volume | Price Range | Average | Тор | Last Week Avg | | | | | | |
| Large Frame Steers +1250 | 59 | 116.40-143.02 | 133.97 | 146.00 | 141.30 | | | | | | |
| Medium Frame Steers +1250 | 73 | 120.87-138.01 | 130.88 | 141.00 | 138.79 | | | | | | |
| Large & Medium Frame Steers +1250 | 132 | 122.39-142.79 | 134.97 | 146.00 | 139.13 | | | | | | |
| Large Frame Heifers +1000 | 73 | 121.67-136.58 | 130.66 | 154.00 | 135.25 | | | | | | |
| Medium Frame Heifers +1000 | 65 | 111.18-131.88 | 123.17 | 144.00 | 129.56 | | | | | | |
| Large & Medium Frame Heifers +1000 | 138 | 117.07-139.83 | 130.18 | 154.00 | 134.11 | | | | | | |
| Cows - All Weights | 2,942 | 42.57-62.98 | 51.75 | 111.00 | 52.17 | | | | | | |
| Bulls - All Weights | 159 | 69.53-90.33 | 80.22 | 157.00 | 81.08 | | | | | | |

| STOCKERS - Large and r | viedium Frame | | | | |
|------------------------|---------------|---------------|---------|--------|---------------|
| STEERS | Volume | Price Range | Average | Тор | Last Week Avg |
| 1000+ | 1,049 | 171.22-191.79 | 182.19 | 197.00 | 185.88 |
| 900-999 | 1,397 | 186.80-206.19 | 197.17 | 215.50 | 204.26 |
| 800-899 | 843 | 180.52-208.32 | 200.63 | 219.00 | 201.69 |
| 700-799 | 639 | 155.66-208.99 | 190.98 | 218.50 | 200.72 |
| 600-699 | 989 | 160.43-226.69 | 201.12 | 248.00 | 198.93 |
| 500-599 | 1,376 | 154.49-245.12 | 214.24 | 270.00 | 215.26 |
| 400-499 | 778 | 159.61-262.71 | 218.81 | 277.00 | 231.22 |
| -399 | 292 | 151.64-260.27 | 218.34 | 291.00 | 205.26 |
| HEIFERS | Volume | Price Range | Average | Тор | Last Week Avg |
| +900 | 657 | 145.66-174.85 | 165.54 | 199.50 | 153.52 |
| 800-899 | 630 | 160.35-193.44 | 182.92 | 200.50 | 175.33 |
| 700-799 | 619 | 158.91-190.73 | 177.21 | 201.25 | 174.03 |
| 600-699 | 585 | 139.94-193.16 | 169.86 | 217.00 | 166.53 |
| 500-599 | 798 | 139.14-197.98 | 174.64 | 219.00 | 177.89 |
| 400-499 | 811 | 126.62-209.86 | 171.98 | 256.99 | 195.44 |
| 300-399 | 237 | 130.20-209.14 | 174.03 | 260.00 | 188.73 |
| -299 | 56 | 131.59-195.43 | 169.49 | 240.00 | 190.33 |

At Kawartha Lakes Community Sale Barn, October 20, 2018 – 112 cows, 12 bulls, 24 veal, 24 stockers

| | Price Range | Avg. | Тор |
|-----------------------|--------------|-------|--------|
| Cows | 44.00-65.00 | 53.70 | 91.50 |
| Bulls over 1600 lbs | 74.50-96.00 | 84.92 | 96.00 |
| Veal 600 lbs + | 72.50-142.75 | 96.57 | 142.75 |
| Veal 125 lbs and less | 42.50-142.50 | 67.48 | 142.50 |



Denfield Livestock Exchange Inc., October 23, 2018 - 139 Fed Cattle, 34 Veal, 2 Bulls, 75 Cows & 135 Drop Calves

| | Price Range | Тор | | Price Range | Тор |
|--------------------|---------------|--------|--------------------|----------------------|-------------|
| Choice steers | 145.00-150.00 | | Good beef cows | 55.00-65.00 | |
| Good steers | 140.00-145.00 | | Good Holstein cows | 50.00-60.00 | |
| Choice heifers | 145.00-150.00 | 152.00 | D1 & D2 Cows | 45.00-50.00 | |
| Good heifers | 140.00-145.00 | | D3 & D4 Cows | 40.00-45.00 | |
| Good Holstein veal | 120.00-130.00 | | Choice drop calves | \$120.00-\$200.00/hd | \$445.00/hd |
| Plain & heavy veal | 105.00-120.00 | | Good drop calves | \$60.00-\$100.00/hd | |
| Good beef bulls | 75.00-89.00 | | Plain & Newborns | \$20.00-\$50.00/hd | |

At Renfrew Pontiac Livestock Ltd.: October 23, 2018 – 13 Replacement Calves, 79 Cows, 15 Bulls

| | Price Range | Тор |
|--------------------|-------------|--------|
| Replacement Calves | 20.00-75.00 | 150.00 |
| Cows D1 & D2 | 65.00-81.00 | 85.00 |
| Cows D3 | 60.00-67.00 | |
| Cows D4 | 47.00-60.00 | |
| Bulls | 74.00-90.00 | 91.00 |

At Aylmer Stockyards Inc.: October 24, 2018 – 18 stockers, 51 Veal, 221 Cows, 21 Fed Cattle, 3 bulls

| | Price Range | Average | Тор |
|--|--------------|---------|--------|
| Fed heifers, dairy and dairy cross +1000 lbs | 72.99-106.00 | 92.60 | 106.00 |
| Cows | 41.49-68.50 | 52.80 | 110.00 |
| Veal over 600 lbs | 80.0-142.99 | 113.59 | 14299 |

ONTARIO STOCKER & FEEDER TRADE

Stocker sale at Brussels Livestock: October 19, 2018 – 1,798 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 1000+ | 159.00-185.00 | 176.50 | 185.00 | 900+ | 147.00-166.00 | 158.11 | 176.50 |
| 900-999 | 177.50-198.00 | 188.03 | 198.00 | 800-899 | 151.00-189.00 | 175.13 | 189.00 |
| 800-899 | 168.00-201.00 | 190.21 | 206.00 | 700-799 | 165.00-182.00 | 171.21 | 182.00 |
| 700-799 | 177.00-213.00 | 195.96 | 213.50 | 600-699 | 157.00-217.00 | 184.81 | 217.00 |
| 600-699 | 180.00-248.00 | 211.61 | 248.00 | 500-599 | 159.00-219.00 | 191.94 | 219.00 |
| 500-599 | 175.00-244.00 | 209.34 | 255.00 | 400-499 | 147.00-210.00 | 182.68 | 220.00 |
| 400-499 | 179.00-255.50 | 219.90 | 275.00 | 300-399 | 120.00-199.00 | 162.76 | 240.00 |
| 399- | 150.00-280.00 | 218.43 | 291.00 | 299 | 150.00-240.00 | 197.27 | 240.00 |

| Stocker sale at Vankleek Hill Livestock Exchange: October 22, 2018 – 111 stockers | | | | | | | | | | |
|---|---------------|---------|--------|---------|---------------|---------|--------|--|--|--|
| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор | | | |
| 600-699 | 158.00-219.00 | 191.03 | 219.00 | 500-599 | 136.00-180.00 | 159.97 | 180.00 | | | |
| 500-599 | 162.00-223.00 | 195.09 | 223.00 | 400-499 | 134.00-184.00 | 156.28 | 184.00 | | | |
| 400-499 | 174.00-226.00 | 199.09 | 226.00 | 300-399 | 162.00-190.00 | 174.39 | 190.00 | | | |
| 399- | 196.00-233.00 | 23.49 | 233.00 | | | | | | | |

Stocker sale at: Community Livestock Exchange: October 23, 2018 – 293 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|--------------|---------|--------|
| 700-799 | 125.00-192.50 | 162.20 | 192.50 | 600-699 | 92.50-163.99 | 131.80 | 163.99 |
| 600-699 | 125.00-210.00 | 183.49 | 210.00 | 500-599 | 90.00-182.49 | 147.10 | 182.49 |
| 500-599 | 144.99-217.49 | 189.79 | 217.49 | 400-499 | 90.00-200.99 | 143.50 | 237.50 |
| 400-499 | 152.49-232.50 | 196.90 | 232.50 | | | | |

Stocker sale at: Keady Livestock Market: October 23, 2018 – 1,145 Stockers, 95 cows & bulls

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 900-999 | 195.50-208.75 | 203.99 | 208.75 | 900+ | 156.00-189.50 | 181.70 | 189.50 |
| 800-899 | 188.00-209.00 | 203.05 | 209.00 | 800-899 | 194.00-200.50 | 197.21 | 200.50 |
| 700-799 | 140.00-207.50 | 196.43 | 208.50 | 700-799 | 192.00-201.25 | 196.72 | 201.25 |
| 600-699 | 170.00-223.00 | 199.73 | 235.00 | 600-699 | 130.00-198.00 | 166.03 | 198.00 |
| 500-599 | 170.00-253.00 | 219.84 | 253.00 | 500-599 | 165.00-205.00 | 189.60 | 211.50 |
| 400-499 | 180.00-241.00 | 214.10 | 253.00 | 400-499 | 120.00-231.00 | 178.57 | 231.00 |
| 399- | 210.00-255.00 | 240.94 | 255.00 | 300-399 | 140.00-230.00 | 181.11 | 232.50 |

Stocker sale at: Renfrew Pontiac Livestock: October 23, 2018 – 754 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|----------------|---------|--------|---------|---------------|---------|--------|
| 700-799 | 117.50-207.50 | 181.09 | 207.50 | 600-699 | 107.49-200.99 | 169.30 | 200.99 |
| 600-699 | 139.99-231.99 | 208.70 | 231.99 | 500-599 | 145.99-218.99 | 189.10 | 218.99 |
| 500-599 | 130.00-254.99 | 222.90 | 254.99 | 400-499 | 107.49-225.00 | 178.49 | 225.00 |
| 400-499 | 139.99-274.00 | 231.00 | 274.00 | 300-399 | 112.50-222.50 | 176.09 | 242.49 |
| 399- | 150.00-277.699 | 243.90 | 277.99 | | | | |

Stocker sale at Ontario Livestock Exchange: October 24, 2018 – 815 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 1000+ | 165.00-196.00 | 177.30 | 196.00 | 900+ | 188.00-194.50 | 193.29 | 194.50 |
| 900-999 | 186.00-215.50 | 199.75 | 215.50 | 800-899 | 186.00 | 186.00 | 186.00 |
| 800-899 | 199.00-219.00 | 214.52 | 219.00 | 700-799 | | | |
| 700-799 | 160.00-203.00 | 189.03 | 203.00 | | | | |
| 600-699 | 150.00-191.00 | 172.082 | 191.00 | | | | |

Stocker sale at: Ontario Livestock Exchange, October 25, 2018–422 Stockers

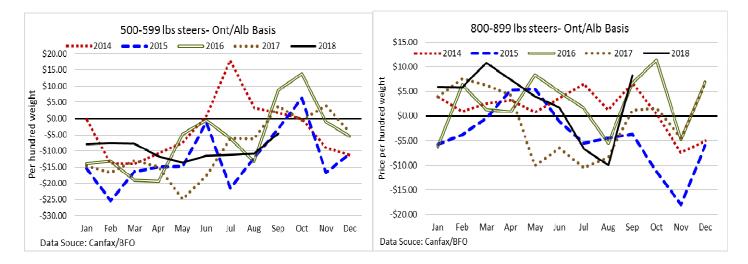
| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|----------------|---------|--------|---------|---------------|---------|--------|
| 1000+ | 133.00-171.00 | 153.42 | 171.00 | 900+ | 129.00-139.00 | 135.30 | 139.00 |
| 700-799 | 140.00-180.00 | 164.55 | 187.50 | 600-699 | 130.00-177.00 | 159.57 | 177.00 |
| 600-699 | 135.00-197.50 | 173.71 | 197.50 | 500-599 | 92.50-162.50 | 131.67 | 177.50 |
| 500-599 | 122.50-204.00 | 180.02 | 215.00 | 400-499 | 117.50-190.00 | 144.31 | 200.00 |
| 400-499 | 102.580-212.50 | 163.96 | 212.50 | 300-399 | 137.50-167.50 | 153.33 | 167.50 |
| 399- | 87.50-180.00 | 138.33 | 180.00 | 299- | 120.00-175.00 | 156.00 | 175.00 |

Stocker sale at: Ontario Stockyards Inc. - October 25, 2018-994 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 1000+ | 88.00-172.00 | 135.74 | 175.00 | 900+ | 107.50-172.00 | 149.83 | 172.00 |
| 900-999 | 140.00-188.00 | 154.39 | 191.00 | 800-899 | 140.00-174.00 | 162.58 | 174.00 |
| 800-899 | 130.00-198.00 | 170.33 | 198.00 | 700-799 | 155.00-189.00 | 171.59 | 189.00 |
| 700-799 | 173.00-213.00 | 195.07 | 213.00 | 600-699 | 130.00-172.50 | 155.80 | 192.00 |
| 600-699 | 175.00-225.00 | 201.74 | 240.00 | 500-599 | 120.00-175.00 | 151.51 | 212.50 |
| 500-599 | 167.50-253.00 | 210.66 | 266.00 | 400-499 | 117.50-185.00 | 150.05 | 220.00 |
| 400-499 | 182.50-267.50 | 227.54 | 267.50 | 300-399 | 130.00-220.00 | 164.10 | 260.00 |
| 399- | 179.00-262.50 | 215.70 | 265.00 | 299- | 160.00-230.00 | 199.05 | 230.00 |

Stocker sale at: Ottawa Livestock Exchange, October 25, 2018–319 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 700-799 | 142.00-185.00 | 164.56 | 185.00 | 600-699 | 128.00-168.00 | 149.92 | 168.00 |
| 600-699 | 150.00-206.00 | 183.20 | 217.00 | 500-599 | 143.00-182.00 | 167.20 | 195.00 |
| 500-599 | 156.00-228.00 | 199.80 | 255.00 | 400-499 | 147.00-199.00 | 181.25 | 199.00 |
| 400-499 | 144.00-239.00 | 200.58 | 265.00 | 300-399 | 123.00-196.00 | 154.75 | 196.00 |
| 399- | 90.00-230.00 | 179.20 | 247.00 | | | | |



ONTARIO STOCKER & FEEDER TRADE SPECIAL FALL STOCKER SALES

Stocker Sale at Keady Livestock Market, October 19, 2018- 1,404 stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|--|---------------|---------|--------|---------|---------------|---------|--------|
| 1000+ | 189.00-197.00 | 194.24 | 197.00 | 900+ | 180.00-199.50 | 195.60 | 199.50 |
| 900-999 | 196.25-207.25 | 201.50 | 207.25 | | | | |
| 800-899 | 203.00-212.00 | 208.35 | 212.00 | | | | |
| Crease vegeting cale, calling on an everyight stand. Vegetings cald at prices (5.00 (7.00 put easier | | | | | | | |

Grass yearling sale, selling on an overnight stand! Yearlings sold at prices \$5.00-\$7.00 cwt easier.

Stocker sale at Community Livestock Exchange, October 19, 2018- 640 stockers - Quinte Cattlemen's Stocker Sale

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 900-999 | 169.99-206.49 | 200.49 | 206.49 | 900+ | 142.50-190.50 | 179.49 | 190.50 |
| 800-899 | 125.00-210.00 | 198.99 | 210.00 | 800-899 | 150.00-199.19 | 191.10 | 199.19 |
| 700-799 | 150.00-215.49 | 199.50 | 215.49 | 700-799 | 141.99-200.70 | 185.40 | 200.70 |
| 600-699 | 172.50-231.00 | 215.39 | 231.00 | 600-699 | 132.49-192.50 | 172.19 | 192.50 |
| 500-599 | 180.00-258.00 | 224.29 | 258.00 | 500-599 | 127.49-214.00 | 189.90 | 214.00 |
| 400-499 | 150.00-268.00 | 238.09 | 268.00 | 400-499 | 117.50-220.99 | 198.50 | 220.99 |
| | | | | 300-399 | 114.99-197.99 | 177.69 | 197.99 |

There was a strong offering of 640 consisting of 300 heifers and 340 steers. Bidding was active across all categories with sale prices being in a narrow range for good quality cattle. Generally there was a significant price advantage across the board for heifers and in the 4 -6-weight steer classes over the Ontario market. There were 42 consignors and 24 purchasing buyers.

| Stocker sale at: | Denfield Livestock Excha | nge: October 20, | , 2018 – 689 Stoo | ckers |
|------------------|--------------------------|------------------|--------------------------|---------------|
| Steers | Price Range | Тор | Heifers | Price Range |
| 1000+ | 153.00-165.00 | | 900+ | 143.00-165.00 |
| 900-999 | 160.00-189.00 | | 800+899 | 160.00-196.00 |
| 800-899 | 142.00-185.00 | | 700-799 | 160.00-190.00 |
| 700-799 | 160.00-193.00 | | 600-699 | 150.00-180.00 |
| 600-699 | 155.00-195.00 | | 500-599 | 155.00-198.00 |
| 500-599 | 160.00-227.50 | | 400-499 | 158.00-228.00 |
| 400-499 | 175.00-220.00 | | 300-399 | 170.00-210.00 |
| 399- | 185.00-230.00 | | | |

Stocker sale at Rainy River Cattlemen's Sale – October 20, 2018 – 1,533 stockers, 196 cows, 16 bulls

| Steers | Price Range | Average | Тор | | Price Range | Average | Тор | | |
|---------------|--|---------|--------|--------------|---------------|---------|--------|--|--|
| 1000+ | 112.99-150.00 | 130.20 | 150.00 | 900+ | 80.00-157.20 | 148.30 | 157.20 | | |
| 900-999 | 110.00-169.99 | 147.10 | 169.99 | 800-899 | 89.00-165.50 | 141.19 | 165.50 | | |
| 800-899 | 126.00-191.99 | 167.19 | 191.99 | 700-799 | 100.00-177.00 | 152.20 | 177.00 | | |
| 700-799 | 105.49-218.00 | 171.59 | 218.00 | 600-699 | 155.00-180.00 | 173.19 | 180.00 | | |
| 600-699 | 130.00-235.00 | 211.10 | 235.00 | 500-599 | 135.00-198.50 | 175.00 | 198.50 | | |
| 500-599 | 139.99-246.79 | 220.59 | 246.79 | 400-499 | 135.00-218.99 | 177.62 | 256.99 | | |
| 400-499 | 155.00-277.00 | 222.00 | 277.00 | 300-399 | 137.50-225.99 | 198.90 | 225.99 | | |
| 399- | 150.00-286.50 | 246.60 | 286.50 | 299- | 169.99-204.99 | 186.60 | 204.99 | | |
| | | | | Bulls -1600 | 86.99-157.00 | 127.20 | 157.00 | | |
| Cows | 42.50-111.00 | 73.59 | 111.00 | Bulls -1600+ | 94.79-105.00 | 97.99 | 105.00 | | |
| Stockers sold | Stockers sold on a strong demand on good quality cattle, with second cut or medium quality trading slightly easier | | | | | | | | |

Top

Stockers sold on a strong demand on good quality cattle, with second cut or medium quality trading slightly easier.

Stocker sale at: Ontario Stockyards Inc: October 23, 2018 – 1,096 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 1000+ | 183.00-196.00 | 193.71 | 196.00 | 900+ | 158.50-85.50 | 173.74 | 185.50 |
| 900-999 | 173.00-199.00 | 187.92 | 199.00 | 800-899 | 163.00-200.00 | 18.52 | 200.00 |
| 800-899 | 180.00-207.50 | 200.08 | 207.50 | 700-799 | 151.25-196.50 | 177.92 | 196.50 |
| 700-799 | 172.50-216.50 | 199.79 | 216.50 | 600-699 | 158.00-200.00 | 183.08 | 206.50 |
| 600-699 | 137.50-203.00 | 168.85 | 219.00 | 500-599 | 130.00-167.50 | 139.14 | 167.50 |
| 500-599 | 163.00-200.00 | 183.22 | 210.00 | | | | |

Fall Yearling Sale- Yearlings sold stronger than last Thursday's sale!

Stocker sale at Kawartha Lakes Community Sales Barn: October 24, 2018 – 428 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 1000+ | 164.50-189.25 | 180.20 | 189.25 | 900+ | 100.00-180.00 | 163.31 | 180.00 |
| 900-999 | 130.00-194.00 | 187.50 | 194.00 | 800-899 | 136.00-186.00 | 175.28 | 186.00 |
| 800-899 | 165.00-208.50 | 204.00 | 208.50 | 700-799 | 150.00-191.25 | 176.84 | 191.25 |
| 700-799 | 159.00-218.50 | 194.81 | 218.50 | 600-699 | 152.50-193.50 | 176.42 | 193.50 |
| 600-699 | 197.50-245.00 | 214.14 | 245.00 | 500-599 | 157.50-214.00 | 195.43 | 214.00 |
| 500-599 | 187.00-270.00 | 237.43 | 270.00 | 400-499 | 127.50-212.50 | 183.80 | 212.50 |
| 400-499 | 195.00-276.00 | 243.28 | 276.00 | | | | |

Good quality cattle sold strong at steady prices. Second cut cattle and non-vaccinated cattle sold on softer demand.

Stocker sale at: Wiarton- Grey Bruce Livestock Co-operative Sale, October 25, 2018–603 Stockers, 5 bulls

| Steers | Price Range | Тор | Heifers | Price Range | Тор |
|---------------|---------------|-----|---------------|---------------|-----|
| 700-900 | 145.00-169.00 | | 500-700 | 212.00-227.00 | |
| 600-700 | 211.00-223.00 | | 400-500 | 215.00-231.00 | |
| 500-600 | 208.00-253.00 | | 200-400 | 214.50-230.00 | |
| 300-500 | 219.00-248.00 | | | | |
| Bulls 200-300 | 305.00 | | Bulls 400-500 | 232.00 | |

Top quality freshly weaned calves, including Charolais cross, Red Angus, Black Angus, Hereford, Simmental, Limousin and Gelbveih sold at higher prices than current market trends!

ONTARIO BRED COW SALES

| Ontario Stockyards Inc, October 19, 2018-177 Bred cows, 19 Cow calf pairs (prices are per head & per pair), 4 bulls | | | | | | | |
|---|---------------------|-----------------------|--|--|--|--|--|
| | Exotic and Exotic X | British and British X | | | | | |
| Top quality bred cows | N/T | N/T | | | | | |
| Avg quality bred cows | \$1000-\$1675 | \$900-\$1300 | | | | | |
| Top quality cow/calf pairs | N/T | N/T | | | | | |
| Avg quality cow/calf pairs | \$1400-\$1700 | \$1200-\$1500 | | | | | |
| Top quality cow/calf pairs | N/T | N/T | | | | | |

Denfield Livestock Exchange, October 20, 2018-10 Bred cows, 8 Cow calf pairs (prices are per head & per pair)

| | Exotic and Exotic X | British and British X |
|----------------------------|---------------------|-----------------------|
| Top quality bred cows | N/T | N/T |
| Avg quality bred cows | N/T | \$1100-\$1500 |
| Top quality cow/calf pairs | N/T | N/T |
| Avg quality cow/calf pairs | N/T | \$1350-\$1900 |

Ottawa Livestock Exchange, October 20, 2018-147 Bred cows, 17 Cow calf pairs (prices are per head & per pair)

| | Exotic and Exotic X | British and British X |
|----------------------------|---------------------|-----------------------|
| Top quality bred cows | \$1600-\$2600 | \$875-\$1500 |
| Avg quality bred cows | \$1950 | \$1050 |
| Top quality cow/calf pairs | \$2850 | \$1450 |
| Avg quality cow/calf pairs | \$2100 | \$950 |

LIVE CATTLE EXPORTS-ONTARIO

| | Week ending Oct 6, 2018 | Week ending Sept 29, 2018 | Year to Date |
|--|-------------------------|---------------------------|--------------|
| Total live slaughter cattle exported from Ontario to the U.S. | 2,210 | 1,807 | 88,205 |
| Steers & Heifers & Cows | 1,862 | 1,549 | 76,035 |
| Bulls | 348 | 258 | 12,170 |

QUEBEC ELECTRONIC AUCTION MARKET (F.O.B. THE FEEDLOT)

| | Price | Change from Last Week |
|--------------------------------------|---------------|-----------------------|
| For the week ending October 25, 2018 | 239.00-243.25 | +0.40 |

ALBERTA DIRECT TRADE

| For the week ending Thursday, October 25, 2018 | | | | | | | |
|--|----------|---------------|-----------------|---------------|--|--|--|
| Steers | Live FOB | 147.50-147.75 | Rail FOB | 146.50-248.50 | | | |
| Heifers | Live FOB | 147.00 | Rail FOB | 246.50-248.50 | | | |

\$30.00

\$25.00

\$20.00

\$15.00

\$10.00

\$5.00

\$0.00

\$5.00

-\$10.00

-\$15.00

-\$20.00

\$25.00

-\$30.00

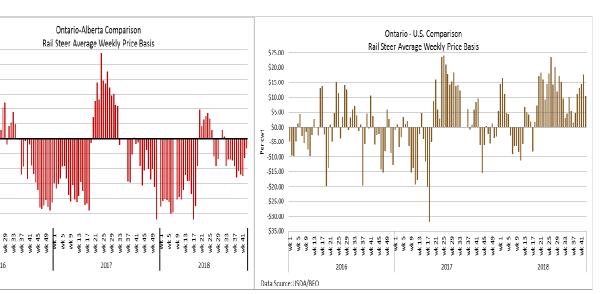
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Data Source:Canfax/BFO

2016

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U.S. TRADE (U.S. funds)

Live Rail

For the week Ending Thursday, October 25, 2018

Choice and Select Steers and Heifers:

Fed

Non-fed

110.00-115.00- most 114.00-115.00 174.00-180.00- most 180.00

| | AVERAGE CARCASS WEIGHTS – CANADA | | | | | |
|--------------|----------------------------------|-----|--|--|--|--|
| | Steers Hei | | | | | |
| Oct 20, 2018 | 924 | 847 | | | | |
| Oct 13, 2018 | 924 | 848 | | | | |
| Oct 21, 2017 | 929 | 850 | | | | |

| 00021,2017 | | | 92 | .9 | | 850 | | |
|------------|-----------|---------------|---------------------------------|-----------------|-----------------|-----------|-------------|----------------------------------|
| | | FEDERALL | Y INSPECTED C | ANADIAN PRO | CESSING (w | eek of Th | nanksaivina |) |
| | | | ek Ending | # of hd change | • | YTD | % Chang | • |
| | | | t 20, 2018 | week ago | - | | (Week Ag | 5 |
| Grand | d Total | | 64,082 | +10,316 | 2,4 | 423,972 | +19% | +7% |
| Western | Slaught | er | 50,601 | +8,843 | 1,8 | 895,459 | +21% | +7% |
| Eastern | Slaughte | er | 13,481 | +1,673 | 5 | 28,513 | +14% | +5% |
| | | | USDA ESTIN | ATED CATTLE | PROCESSIN | G VOLUN | ЛЕ | |
| | | | | Week Ending | | vious We | | ear Ago |
| | | | | October 27, 201 | 8 | | | 5 |
| | | Grand Tota | I | 633,000 | | 625,000 | 6 | 25,000 |
| | | | CANADI | AN BOXED BEE | F CUT-OUT | VALUES | | |
| | | w | eek Ending | | AAA | /12020 | AA | |
| | | | ober 12, 2018 | | 2.6089 | | 2.4469 | |
| | | | ober 5, 2018 | | 2.6103 | | 2.4748 | |
| | | Septe | ember 28, 2018 | 2.6037 2.5392 | | | 2.5392 | |
| | | | | BEEF CUT-OUT | VALUES (III | s funds) | | |
| | | | 0.5. DOXED I | Choi | | s. junusj | Select | |
| | | | | 600-9 | | | 600-900 | |
| | C | urrent Five l | Day Average: | 210.4 | 10 | | 196.98 | |
| | | | | LIVE CATTL | E – CANADA | | | |
| h | MPORTS | 5 | Import % chang from 2017 YTE | | EXPOR | TS | | Export % change from 2017 YTD |
| Jan 1 | l- Aug 31 | 1/18 | | | Jan 1- Oct | 13/18 | | |
| Pure br | - | 4,115 | -7% | Slaughter s | teers & heifei | rs & cows | 295,048 | -19% |
| Non-pure | bred | 90,054 | +111% | Feed | er cattle & cal | ves | 162,342 | +55% |
| | | | | | Bulls | | 36,084 | -16% |
| | | | BI | EEF EXPORTS – | | | | |
| | Uni | ted States | | m last year YTD | Mexi | ico | Chanae fr | om last year YTD |
| | | - Aug 31/18 | 5,7 | , | Jan 1- Aug | | 5,5 | , |
| Total | 192,9 | 962 tonnes | +5% or +9 | 9,935 tonnes | 9,963 to | onnes | -14% or | -1,596 tonnes |
| | | | BEE | F PRODUCTION | I – CANADA | | | |
| | | | | Dct 20/18 | Last Year Sa | me Time | % Cho | ange |

795,618 tonnes

135,790 tonnes

753,508 tonnes

120,720 tonnes

6%

+12%

BEEF IMPORTS – CANADA

| | Jan 1 – Oct 20/18 | Last Year Same Time | % Change |
|-------------------------|-------------------|---------------------|----------|
| United States | 97,899 tonnes | 98,472 tonnes | -1% |
| Non-NAFTA | 37,878 tonnes | 38,412 tonnes | -1% |
| EU-28 (beef/veal total) | 1,605 tonnes | 1,799 tonnes | -11% |
| Total | 144,244 tonnes | 142,774 tonnes | +1% |

CHICAGO MERCANTILE EXCHANGE

Closing quotes on futures today were as follows:

| Live Cattle | | Feeder Cattle Corn | | | | Soybeans Canadia | | | | | ian \$ | | | |
|-------------|-------------|--------------------|-----------|--------------|----------|------------------|--------------|------------|-------------|--------------|----------------------|------------|----------|-------|
| Oct | 113.87 | +0.52 | Nov | 154.80 | +0.85 | Dec | 3.676 | +6.6 | Nov | 8.450 | +3.2 | Spot | 76.39 | -0.07 |
| Dec | 118.40 | +1.32 | Jan | 149.70 | +0.65 | Mar | 3.800 | +6.4 | Jan | 8.576 | +3.2 | Dec | 76.45 | -0.08 |
| Feb | 123.45 | +1.22 | Mar | 147.82 | +0.32 | May | 3.880 | +6.4 | Mar | 8.710 | +3.0 | Mar | 76.59 | -0.08 |
| Apr | 124.17 | +1.20 | Apr | 149.32 | +0.40 | Jul | 3.936 | +6.4 | May | 8.846 | +2.6 | Jun | 76.69 | -0.09 |
| Jun | 116.05 | +1.07 | May | 150.00 | +0.50 | Sep | 3.960 | +6.2 | Jul | 8.964 | +2.6 | Sep | 76.79 | -0.09 |
| Aug | 113.62 | +0.72 | Aug | 152.92 | +0.62 | Dec | 4.024 | +6.2 | Aug | 9.014 | +3.2 | Dec | 76.89 | -0.09 |
| Beef Fa | rmers of On | tario, 130 M | Malcolm F | Road, Guelph | , ON N1K | 1B1 Phon | e: (519) 824 | I-0334 Fax | : (519) 824 | l-9161 or en | nail: <u>marke</u> i | ts@ontario | beef.com | |

Now Licenced: Country Dealer

OBCFPP LICENCE CHANGES

Gingerich Veal Transport, 1267388 Ontario Incorporated, 5459 Wellington Road 87, RR 2, Harriston, ON NOG 120

Licence Re-instated- with conditions- Country Dealer

Kingsman Development Inc., 9114 Horseshoe Hill Road, Caledon, ON L7K 2B4

UPCOMING ONTARIO AUCTION MARKETS SPECIAL FALL SALES

| Oct 27 | 9:00 am | Keady Livestock Market | Bruce Peninsula Calf Club Sale- Presort |
|--------|----------|------------------------------------|--|
| Oct 27 | 1:00 pm | Maple Hill Auctions Ltd | Vancise Hereford/Red Angus Sale |
| Oct 29 | 1:00 pm | Carson's Farm & Auction Services | Fall Stocker Sale |
| Oct 30 | 9:00 am | Keady Livestock Market | Georgina Bay Charolais Calf Club Sale- Presort |
| Oct 31 | 10:00 am | Kawartha Lakes Community Sale Barn | Fall Stocker Sale |
| Oct 31 | 2:00 pm | Vankleek Hill Livestock Exchange | Fall Stocker Sale |
| Nov 1 | 9:00 am | Keady Livestock Market | Bluewater Angus Calf Club Sale- Presort |
| Nov 2 | 7:00 pm | Cargill Auction Market | Local Calf & Yearling Sale |
| Nov 3 | 9:00 am | Keady Livestock Market | Central Calf Association Sale- selling in owner lots |
| Nov 6 | 11:00 am | Ontario Stockyards Inc | All Vaccinated Stocker Sale |
| Nov 7 | 10:00 am | Kawartha Lakes Community Sale Barn | Peterborough Cattlemen/ Victoria Beef Producers Sale |
| Nov 9 | 9:00 am | Keady Livestock Market | Special Calf Sale- selling in owner lots |
| Nov 9 | 10:00 am | Brussels Livestock | Vaccinated Stockers/Angus Influence Sale- in reg. sale |
| Nov 10 | 8:30 am | Rainy River Cattlemen's Sale | Calves, yearlings, cows, bred cows – <u>1 day</u> delivery only! |
| | | | |

Comments for the week ending October 25, 2018

270 fed steers and heifers sold through Ontario auction markets this week, down 74 head from last week and 250 less than the same week last year. Fed steers sold from \$122.39-\$142.79 averaging \$134.97 down \$4.16 from last week and \$0.77 stronger than last year at this time. Fed heifers ranged from \$117.07-\$139.86 averaging \$130.18 down \$3.93 from last week and \$1.28 stronger than year ago prices. Auction markets reported trade as steady on the good quality cattle, with medium quality trading under pressure with prices \$3.00-\$5.00 cwt lower.

Ontario railgrade prices started out fully steady to the previous week with steers at \$244.00 dressed and heifers \$243.00. By Wednesday, prices were reported at \$244.00-\$246.00 dressed for steers and \$243.00-\$245.00 for heifers. Delivery was reported for the weeks of November 1st to November 19th. This week's average prices are up \$0.50 from last week and \$19.00 above year ago prices.

Volumes of cull cows sold through auction markets increased again this week, with 2,942 head sold, up 141 from last week and 477 head more than the same week last year. Cows sold from \$42.57-\$62.98 averaging \$51.75 down \$0.42 from last week and \$14.71 lower than last year at this time. So far in October the cow prices have declined \$8.01 cwt as of this week. Auction markets reported trade as under pressure with prices anywhere from steady to \$5.00-7.00 cwt lower. By mid-week the market saw a moderate demand with prices about steady to the week's decline. By Thursday the market was active with cows selling \$1.00 cwt higher.

Larger receipts of stocker and feeder cattle came to market this week with 11,756 head sold through auction markets, up 1,505 from last week and 212 more than the same time last year. This week's volume sold is the largest weekly volume noted since the week of October 27, 2016. Auction markets reported that calves were selling on a selective demand with prices barely steady to \$10.00 cwt lower. As the week progressed calves were steady to strong on the good quality and softer on the second cut and non-vaccinated calves. Grass types were down \$5.00-\$7.00 cwt to start. As the week played out prices were steady on the good quality cattle while the second cut and non-vaccinated cattle were discounted. Yearlings started out on a selective demand at barely steady prices. As the week progressed, prices were reflective of the quality, with good yearlings steady to stronger and second cut and medium quality under pressure. Actual average prices this week saw steers 400-500 lbs down \$12.41 from last week's weighted average, 500-600 lbs down \$1.02, 600-700 lbs up \$2.19, 700-800 lbs down \$9.74, 800-900 lbs down \$1.06, 900-1000 lbs down \$7.09 and steers over 1000 lbs averaged \$3.69 lower than last week on average. Heifers 300-400 lbs were down \$14.70 from last week's weighted average price, 400-500 lbs down \$23.46, 500-600 lbs down \$3.25, 600-700 lbs up \$3.33, 700-800 lbs up \$3.18, 800-900 lbs up \$7.59 and heifers 900 lbs and over averaged \$12.02 stronger than last week, on average.

The Quebec electronic market this week ranged from \$239.00-\$243.25 dressed, up \$0.40 from last week on average.

Alberta direct trade was light on Wednesday, with Canfax reporting live sales from \$147.00-\$147.50 picked up, down \$2.00-\$3.00 cwt from last week's averages. A couple of sales were also noted at \$250.00 delivered, also down \$2.00-\$3.00 from last week. For Thursday Canfax reports the market as steady to Wednesday and \$2.00-\$4.00 lower than last week, from \$248.00-\$250.00 delivered on a dressed basis.

US cash cattle trade for the week ending October 19th, was light through the week, in the north with prices holding steady. A scattered light test in the south late Friday afternoon was also steady, but many sellers passed on the steady bids and held out for higher prices. The USDA Mandatory Price Report listed live sales for the week from \$108.00-\$111.50 with steers averaging \$110.05 down \$0.47 from the previous week while heifers averaged \$110.41 down \$0.36. On the rail steers and heifers were reported from \$172.00-\$176.00 dressed, with steers averaging \$173.84 up \$0.32 and heifers \$173.92 up \$0.50 from the previous week on average.

This week, a few scattered deals have popped up here and there, but not enough to establish a market. Monday saw a few sales in Iowa at \$111.00 live and \$174.00 dressed with more deals Tuesday from \$110.00-\$112.00 live and \$174.00 dressed. Wednesday, a few more sales in Iowa were noted at \$112.00 live, up \$2.00 from last week, and \$175.00 dressed up \$1.00, but still not enough to establish a market. On Wednesday At the Fed Cattle Exchange online auction there were 1,051 head on offer, in 6 lots with delivery in 1-9 days. Asking prices varied with \$105.00 listed on two lots (which breeds were not available), but sellers passed the bids of \$105.00. The remainder were priced from \$112.00-\$114.00 live with no bids reported, leaving all cattle on offer this week unsold. On Thursday the market was quiet as sellers resisted bids of \$109.00 live and \$174.00 dressed. Today, trade is surfacing at stronger prices for the first time in 7 weeks, as the US trade has been trading sideways for six consecutive weeks. Today, sales are sitting at \$114.00-\$115.00 live up \$3.00-\$5.00 from last week. Dressed sales have been reported at \$180.00 which is up \$6.00 from last week. Business is expected to continue this afternoon but the higher market trend is established.