

Weekly Market Information Report for the week ending Thursday February 7, 2019

The following information is collected from various sources and disseminated by Beef Farmers of Ontario. ONTARIO DIRECT TO PACKER RAILGRADE CATTLE TRADE

Prices are on a carcass weight basis before grade and weight discounts. Weekly Range:

- A Grade Steers
- Not enough trade to establish a market A Grade Heifers Not enough trade to establish a market

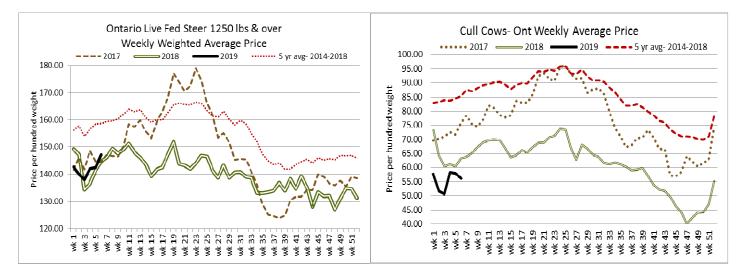
ONTARIO LIVE CATTLE TRADE

Ontario auction sales this week saw weighted average price ranges for:

| FED CAT | TTLE | Volume | Price Range | Average | Тор | Last Week Avg |
|--------------------------------|------------------|--------|---------------|--------------------------|----------------------|-------------------------|
| Large Frame St | eers +1250 | 81 | 140.40-154.67 | 150.04 | 164.00 | 131.32 |
| Medium Frame | Steers +1250 | 68 | 139.78-150.91 | 144.24 | 160.00 | 145.05 |
| Large & Medium Fra | me Steers +1250 | 149 | 137.25-153.91 | 147.32 | 164.00 | 142.52 |
| Large Frame He | eifers +1000 | 99 | 133.07-152.54 | 142.44 | 163.00 | 139.41 |
| Medium Frame H | leifers +1000 | 118 | 137.09-148.05 | 144.42 | 151.00 | 133.61 |
| Large & Medium Frai | me Heifers +1000 | 217 | 133.88-150.64 | 144.34 | 163.00 | 138.37 |
| Cows - All V | Veights | 2,703 | 47.51-67.67 | 56.23 | 102.50 | 57.87 |
| Bulls - All V | Veights | 82 | 71.28-91.00 | 82.75 | 122.99 | 86.71 |
| | | | | | | |
| STOCKERS - Large and STEERS | Volume | | Price Range | Average | Ton | Last Week Avg |
| 1000+ | 286 | | 58.36-186.76 | Average 172.79 | Top 194.50 | Last Week Avg 176.58 |
| 900-999 | 245 | | 69.81-192.43 | 172.79 | 201.50 | 187.48 |
| 800-899 | 126 | | | | 201.50 199.50 | |
| | | | 56.52-193.15 | 183.47 | | 182.76 |
| 700-799 | 190 | | 50.50-194.30 | 175.89 | 209.00 | 179.41 |
| 600-699 | 273 | | 61.25-215.18 | 191.78 | 233.50 | 195.01 |
| 500-599 | 271 | | 72.73-222.82 | 201.98 | 256.00 | 204.06 |
| 400-499 | 97 | | 68.83-217.65 | 197.36 | 263.00 | 193.94 |
| -399 | 23 | 14 | 47.41-209.26 | 187.13 | 280.00 | 153.35 |
| HEIFERS | Volume | | Price Range | Average | Тор | Last Week Avg |
| +900 | 170 | 1 | 45.54-159.80 | 153.78 | 165.75 | 157.03 |
| 800-899 | 40 | 1 | 25.39-141.19 | 133.64 | 161.00 | 161.63 |
| 700-799 | 71 | 1 | 34.30-169.58 | 157.05 | 184.50 | 153.16 |
| 600-699 | 230 | 1 | 31.30-175.75 | 159.14 | 204.50 | 164.86 |
| 500-599 | 201 | 1 | 21.98-177.65 | 154.78 | 205.00 | 159.22 |
| 400-499 | 96 | 1 | 29.45-185.24 | 159.11 | 215.00 | 147.63 |
| 300-399 | 24 | 1 | 44.33-175.96 | 156.02 | 225.00 | 145.38 |
| -299 | | | N/T | N/T | N/T | N/T |
| | | | | | | |

At Kawartha Lakes Community Sale Barn, February 2, 2019 – 107 cows, 43 veal, 18 stockers

| | Price Range | Avg. | Тор |
|------------------------|--------------|-------|--------|
| Cows | 53.50-74.00 | 60.42 | 79.50 |
| Veal 600 lbs+ | 90.00-126.00 | 97.26 | 126.00 |
| Veal 125 lbs and under | 45.00-200.00 | 8.51 | 200.00 |



Denfield Livestock Exchange Inc., February 5, 2019: 193 Fed Cattle, 23 Veal, 7 Bulls, 108 Cows & 119 Drop Calves

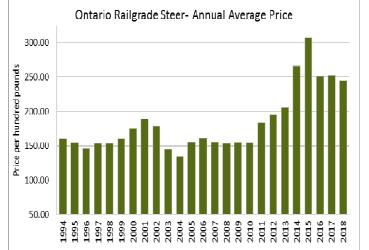
| | Price Range | Тор | | Price Range | Тор |
|--------------------|---------------|--------|--------------------|----------------------|-------------|
| Choice steers | 150.00-155.00 | 174.50 | Good beef cows | 65.00-75.00 | 85.00 |
| Good steers | 145.00-150.00 | | Good Holstein cows | 60.00-70.00 | |
| Choice heifers | 150.00-155.00 | 165.00 | D1 & D2 Cows | 50.00-60.00 | |
| Good heifers | 145.00-150.00 | | D3 & D4 Cows | 40.00-50.00 | |
| Good Holstein veal | 95.00-110.00 | 116.00 | Choice drop calves | \$160.00-\$225.00/hd | \$270.00/hd |
| Plain & heavy veal | 85.00-95.00 | | Good drop calves | \$100.00-\$150.00/hd | |
| Good beef bulls | 70.00-94.00 | 99.00 | Plain & Newborns | \$30.00-\$90.00/hd | |
| | | | | | |

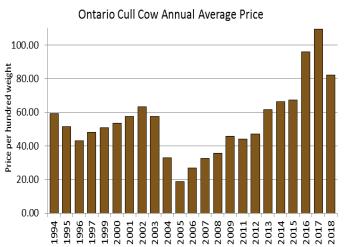
At Renfrew Pontiac Livestock Ltd.: February 5, 2019 – 26 Replacement Calves, 57 Cows, 1 Bull

| | Price Range | Тор | |
|--------------------|-------------|--------|--|
| Replacement Calves | 25.00-85.00 | 210.00 | |
| Cows | 66.00-78.00 | 84.00 | |
| Cows – D3 | 58.00-65.00 | | |
| Cows – D4 | 43.00-56.00 | | |
| Bulls | 78.50 | | |

At Aylmer Stockyards Inc.: February 6, 2019 – 54 Veal, 206 Cows, 20 Fed Cattle, 15 stockers, 5 bulls

| | Price Range | Average | Тор |
|---|--------------|---------|--------|
| Fed steers, dairy and dairy cross +1250 lbs | 83.49-103.00 | 95.79 | 103.00 |
| Cows | 42.99-84.99 | 60.59 | 96.99 |
| Veal over 600 lbs | 71.99-118.99 | 95.59 | 118.99 |





ONTARIO STOCKER & FEEDER TRADE

Stocker sale at Brussels Livestock: February 1, 2019 – 740 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 1000+ | 148.00-176.00 | 161.83 | 189.00 | 900+ | 153.00-165.75 | 160.91 | 165.75 |
| 900-999 | 170.00-180.00 | 175.07 | 196.00 | 800-899 | 125.00-143.00 | 132.09 | 143.00 |
| 800-899 | 153.00-199.50 | 179.19 | 199.50 | 700-799 | 129.00-165.00 | 150.86 | 165.00 |
| 700-799 | 157.00-191.00 | 177.72 | 201.00 | 600-699 | 146.00-170.00 | 162.04 | 170.00 |
| 600-699 | 185.00-209.00 | 196.17 | 232.00 | 500-599 | 140.00-185.00 | 165.27 | 185.00 |
| 500-599 | 205.00-225.00 | 215.27 | 232.00 | 400-499 | 140.00-175.00 | 154.60 | 177.00 |
| 400-499 | 197.00-233.00 | 220.13 | 262.00 | 300-399 | 143.00-210.00 | 166.44 | 225.00 |
| 399- | 140.00-230.00 | 200.00 | 230.00 | | | | |

Stocker sale at: Community Livestock Exchange: February 5, 2019 – 209 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 700-799 | 111.00-190.99 | 156.69 | 190.99 | 600-699 | 139.99-190.50 | 171.10 | 190.50 |
| 600-699 | 130.00-220.00 | 177.89 | 220.00 | 500-599 | 110.00-200.99 | 165.99 | 200.99 |
| 500-599 | 130.00-231.00 | 195.19 | 231.00 | 400-499 | 107.49-177.49 | 153.40 | 177.49 |
| 400-499 | 160.00-227.49 | 202.70 | 227.49 | | | | |

Stocker sale at: Renfrew Pontiac Livestock: February 5, 2019 – 224 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 700-799 | 162.99-202.00 | 188.10 | 202.00 | 600-699 | 110.00-180.00 | 162.40 | 180.00 |
| 600-699 | 137.99-225.00 | 197.59 | 225.00 | 500-599 | 132.00-185.49 | 168.79 | 185.49 |
| 500-599 | 162.99-231.99 | 214.80 | 231.99 | 400-499 | 100.00-180.00 | 141.39 | 180.00 |

Stocker sale at Ontario Livestock Exchange: February 6, 2019 – 353 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|-------------|---------|-----|
| 1000+ | 168.50-194.50 | 182.32 | 194.50 | 900+ | N/T | | |
| 900-999 | 174.00-201.50 | 196.32 | 201.50 | | | | |

Stocker sale at: Ontario Livestock Exchange, February 7, 2019–277 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|-------------|---------------|---------|--------|---------|---------------|---------|--------|
| 900-999 | 156.00-189.50 | 179.39 | 189.50 | 600-699 | 120.00-172.50 | 150.27 | 172.50 |
| 800-899 | 157.50-197.00 | 189.80 | 197.00 | 500-599 | 122.50-135.00 | 126.79 | 135.00 |
| 700-799 | 167.00-183.00 | 176.53 | 186.00 | | | | |
| 600-699 | 172.50-198.00 | 184.16 | 198.00 | | | | |
| 500-599 | 125.00-162.00 | 149.39 | 197.50 | | | | |
| Stockers so | old steady. | | | | | | |

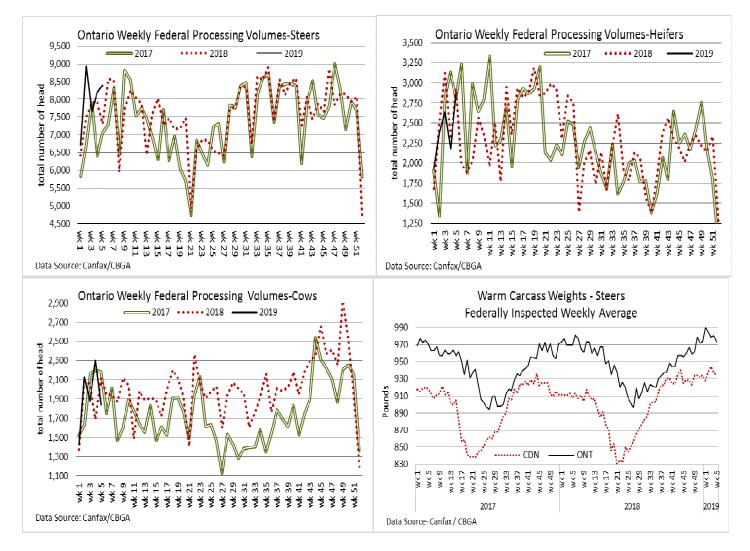
Stocker sale at Ontario Stockyards Inc., February 7, 2019–469 Stockers

| Steers | Price Range | Average | Тор | Heifers | Price Range | Average | Тор |
|---------|---------------|---------|--------|---------|---------------|---------|--------|
| 1000+ | 100.00-165.00 | 119.79 | 165.00 | 900+ | 141.00-164.00 | 153.76 | 164.00 |
| 900-999 | 186.00-192.50 | 190.16 | 192.50 | 800-899 | 144.00-154.00 | 146.68 | 161.00 |
| 800-899 | 155.00-196.00 | 188.57 | 196.00 | 700-799 | 136.00-184.50 | 168.93 | 184.50 |
| 700-799 | 150.00-209.00 | 180.90 | 209.00 | 600-699 | 127.00-189.00 | 158.56 | 204.50 |
| 600-699 | 161.00-232.50 | 203.14 | 233.50 | 500-599 | 110.00-182.00 | 150.93 | 205.00 |
| 500-599 | 177.50-256.00 | 216.85 | 256.00 | 400-499 | 139.00-215.00 | 179.18 | 215.00 |
| 400-499 | 190.00-246.00 | 225.57 | 263.00 | 300-399 | 137.50-140.00 | 139.18 | 140.00 |
| 399- | 172.50-235.00 | 210.12 | 235.00 | 299- | | | |

LIVE CATTLE EXPORTS-ONTARIO

| | Week ending Jan 19, 2019 | Week ending Jan 12, 2019 | Year to Date |
|--|--------------------------|--------------------------|--------------|
| Total live slaughter cattle exported from Ontario to the U.S. | 3,332 | 2,528 | 7,345 |
| Steers & Heifers & Cows | 3,117 | 2,366 | 6,740 |
| Bulls | 215 | 182 | 605 |

| FEDERALLY INSPECTED CANADIAN PROCESSING | | | | | | | | | |
|---|---------------------------------|---------------------------------|---------|------------------------|------------------------|--|--|--|--|
| | Week Ending February 2, 2019 | # of hd change from week ago | YTD | % Change (Week Ago) | % Change (Year Ago) | | | | |
| Grand Total | 57,082 | +117 | 273,657 | 0% | +8% | | | | |
| Western Slaughter | 43,332 | +139 | 207,909 | 0% | +9% | | | | |
| Eastern Slaughter | 13,867 | -22 | 65,748 | 0% | +5% | | | | |



AVERAGE CARCASS WEIGHTS - CANADA

| | Steers | Heifers |
|--------------|--------|---------|
| Feb 2, 2019 | 935 | 852 |
| Jan 26, 2019 | 937 | 862 |
| Feb 3, 2018 | 902 | 832 |
| | | |

| | | USDA | ESTIMATED CAT Week Ending | | SING VOLUME ious Week | Year Ago | | |
|-----------------------------------|--|--------------------------------|-----------------------------------|------------------------------------|------------------------------------|----------------------------------|--|--|
| | Grand Tota | I | February 9, 2019 614,000 | 5 | 93,000 | 589,000 | | |
| | | | ALBERTA DIREC | TTRADE | | | | |
| For the wee | ek ending February | 7, 2019 | | | | | | |
| Stee Heife | | | | Rail FOB Rail FOB | 247.50-251.50 247.50-252.50 | | | |
| For the we | eek ending February | 7, 2019 | U.S. TRADE (U.S. | S. funds) | | | | |
| Choice and | d Select Steers and I | Heifers: Live Rail | 124.00-125.00- 197.00-199.00 - | | | | | |
| | QUEB | EC ELECTRON | IC AUCTION MAR Price | | THE FEEDLOT) Change from | Last Week | | |
| For the we | eek ending February | 7, 2019 | 254.00-2 | | - | -+0.22 | | |
| | | CANADIA | AN BOXED BEEF C | CUT-OUT VAL | .UES | | | |
| | | /eek Ending | | AAA | AA | | | |
| | | uary 25, 2019 uary 18, 2019 | | .7778 .7170 | 2.7001 2.6564 | 2.7001 | | |
| | | uary 18, 2019 uary 11, 2019 | | .7692 | 2.6613 | | | |
| | | U.S. BOXED | BEEF CUT-OUT | ALUES (U.S. | funds) | | | |
| | | | Choice | | Select | | | |
| | Current Five | Day Average: | | 600-900600-900216.64212.71 | | | | |
| | | | LIVE CATTL | E – CANADA | | | | |
| IMPORTS Import % cho from 2017 | | | nge | EXPORT | | Export % change from 2018 YTD | | |
| Jan 1- | - Nov 30/18 | | | Jan 1- Jan 2 | 6/19 | | | |
| Pure bre | | -30% | - | eers & heifers | | | | |
| Non-pure b | ored 173,051 | +54% | Feede | r cattle & calve | es 8,497 | 7 +10% | | |
| | | | | Bulls | 2,076 | 5 +6% | | |
| | | l | BEEF EXPORTS - | CANADA | | | | |
| | United States Jan 1- Nov 30/18 | | om last year YTD | Mexico Jan 1- Nov 3 | 30/18 | e from last year YTD | | |
| Total | 271,001 tonnes | +4% or + | +11,184 tonnes | 14,305 tor | nnes -9% | 5 or -1,467 tonnes | | |
| | | BE | EF PRODUCTION | – CANADA | | | | |
| | | | | Last Year Sam | ne Time % | Change | | |
| Fed 88,08 | | | 88 tonnes | 78,651 ton | ines | +12% | | |
| Non-fed 19,85 | | | 51 tonnes | 18,885 ton | ines | +5% | | |
| | | l | BEEF IMPORTS – | CANADA | | | | |
| Jan 1 – | | | eb 2/19 | 2/19 Last Year Same Time % Change | | | | |
| | United States | 10,241 | tonnes | 11,337 ton | nes | -10% | | |
| | Non-NAFTA | 4,163 | | 8,209 tonr | | -49% | | |
| EU-28 (beef/veal total) 107 to | | | | 218 tonn | | -51% | | |
| | Total | 15,026 | tonnes | 20,580 ton | nes | -27% | | |

CHICAGO MERCANTILE EXCHANGE

| Closin | ng quotes | on future | es today | / were as f | ollows: | | | | | | | | | |
|--------|--|--------------------|----------|-------------|---------|----------|-------|------|-----|-------------|------|------|-------|-------|
| Live C | attle | Feeder Cattle Corr | | | Corn | Soybeans | | | | Canadian \$ | | | | |
| Feb | 127.37 | +1.07 | Mar | 144.10 | +0.85 | Mar | 3.742 | -2.2 | Mar | 9.144 | +1.2 | Spot | 75.36 | +0.18 |
| Apr | 127.92 | +1.10 | Apr | 145.90 | +1.02 | May | 3.822 | -2.0 | May | 9.286 | +1.4 | Mar | 75.42 | +0.18 |
| Jun | 118.10 | +0.95 | May | 146.90 | +1.00 | Jul | 3.900 | -2.2 | Jul | 9.422 | +1.2 | Jun | 75.58 | +0.18 |
| Aug | 114.57 | +0.70 | Aug | 150.90 | +0.82 | Sep | 3.934 | -1.6 | Aug | 9.476 | +1.4 | Sep | 75.71 | +0.17 |
| Oct | 116.02 | +0.47 | Sep | 151.12 | +0.65 | Dec | 3.992 | -1.0 | Sep | 9.502 | +1.2 | Dec | 75.84 | +0.17 |
| Dec | 118.22 | +0.42 | Oct | 150.95 | +0.57 | Mar | .086 | -0.4 | Nov | 9.570 | +1.2 | Mar | 75.96 | +0.17 |
| Deef | Bast Formers of Ortagin 120 Malasha Based Custate ONL N1/(101 Phanes (510) 024 0224 Form (510) 024 0161 an american straight and and | | | | | | | | | | | | | |

Beef Farmers of Ontario, 130 Malcolm Road, Guelph, ON N1K 1B1 Phone: (519) 824-0334 Fax: (519) 824-9161 or email: markets@ontariobeef.com

OBCFPP LICENCE CHANGES

The following are no longer licensed livestock dealers as they have failed to apply: Hank Dekoning Limited, 1768 Hwy 6 South, RR 1, Port Dover, ON NOA 1N3 Kingsman Development Inc., 19114 Horseshoe Hill Road, Caledon, ON L7K 2B4 Mière Invesco Inc., 521 Monty, Granby, PQ J2G 1A2

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UPCOMING ONTARIO AUCTION MARKETS SPECIAL SALES

| Feb 12 | 10:00 am | Keady Livestock Market | Next Regular Sale |
|--------|----------------|------------------------------------|---|
| Feb 13 | 10:00 am | Kawartha Lakes Community Sale Barn | Peterborough/Victoria Counties Stocker Sale |
| Feb 14 | after reg sale | Ontario Stockyards Inc | Bred Cow Sale |
| Feb 15 | 5:00 pm | Keady Livestock Market | Bred Cow Sale |
| Mar 15 | 11:00 am | Community Livestock Exchange | Quinte Cattlemen's Stocker Sale |
| Mar 20 | 10:00 am | Kawartha Lakes Community Sale Barn | KLC Stocker Sale |

Comments for the week ending February 7, 2019

Larger receipts of fed steers and heifers were sold through auction markets this week totaling 366 head, up 251 from last week and 31 more that this time last year. Fed steers traded from \$137.25-\$153.91 averaging \$147.32 up \$4.80 from last week and \$2.58 higher than the same time last year. Heifers sold from \$133.88-\$150.64 averaging \$144.34 up \$5.97 from last week, but \$1.39 below last year at this time. Auction markets on Tuesday reported active trade with prices fully steady to \$2.00-\$3.00 cwt higher. By mid-week trade was steady on a selective demand, but the week ended at prices \$2.00 stronger.

This is the second week in a row that the Ontario railgrade market saw too few sales to establish a report. There were no sales reported this week until Wednesday, where business was reported at \$257.00-\$258.00 dressed for both steers and heifers, with delivery anywhere from next week out to the first week in March. Receipts were light. Last year at this time steers were trading from \$247.00-\$250.00 dressed.

Larger receipts of 2,703 fed/cull cows sold through auction markets this week up 832 head from last week and 792 more than the same time last year. Cows ranged from \$47.51-\$67.67 averaging \$56.23 down \$1.64 from last week and \$6.91 below year ago prices. Auction market reports started out steady with one market noting prices up \$2.00-\$3.00 cwt. By Wednesday, most cows were selling barely steady with just the good quality beef cows trading in premium ranges. By Thursday, trade was active at stronger prices.

Lighter receipts of 2,347 stocker and feeder cattle sold through auction markets this week, down 303 head from last week, but 253 more than the same time last year. Auction markets reported a steady trade with active demand for most of the week. One market noted heifer calves as \$2.00 cwt higher. By Thursday trade was steady to stronger with plainer and medium quality cattle selling under pressure. Actual average prices for this week saw steers 400-500 lbs up \$3.42 from last week, 500-600 lbs averaged \$2.08 lower, 600-700 lbs down \$3.23, 700-800 lbs down \$3.52, 800-900 lbs up \$0.71, 900-1000 lbs down \$0.64 and steers 1000 lbs and over averaged \$3.79 lower than last week. Heifers from 400-500 lbs were up \$11.48 on average, 500-600 lbs down \$4.44, 600-700 lbs down \$5.72, 700-800 lbs up \$3.89, 800-900 lb heifers were down \$27.99 but

only 40 head were on offer with quality considered, and heifers 900 lbs and over averaged \$3.25 below last week on average.

The Quebec electronic market this week ranged from \$254.00-\$255.25 dressed, up \$0.22 from last week's weighted average price.

Canfax reported Alberta's direct trade as moderate in volume this week, with prices under some pressure. On a dressed basis, most steers and heifers sold from \$252.00-\$254.00 delivered, down \$4.00-\$11.00 from last week on average. On a picked up basis live steers averaged \$148.75 down \$5.31 from last week. Dressed sales on a picked up basis ranged from \$247.50-\$252.50 averaging \$251.35 for steers, down \$8.05 on average, while heifers averaged \$251.56 with no sales last week to compare to. Canfax notes: "Packers remain comfortably bought out in front, buyers were indicating cattle that they bought this week would not be lifted for 3-4 weeks. It is somewhat surprising that US packers were not showing more interest in the Western Canadian cash market given the discount Alberta prices are relative to the US market."

US cash cattle trade for the week ending January 31st, was light to moderate Friday afternoon. Sales for the week, reported by the USDA Mandatory Price Report, saw live prices range from \$122.00-\$126.00 with steers averaging \$123.87 up \$0.58, while heifers averaged \$123.83 up \$0.93. On the rail steers and heifers traded from \$195.00-\$200.00 dressed, with steers averaging \$198.34 up \$1.12 while heifers averaged \$198.17 up \$0.85.

This week's US market has been very quiet. On Wednesday, at the Fed Cattle Exchange online auction, there were 294 head on offer, in 4 lots with delivery in 1-9 days. Asking prices were from \$123.00-\$124.00 live, with two lots selling for \$124.00-124.25, another lot passing bids of 124.00 and one lot with no bids. Sales online were steady to \$0.25 higher than last week's southern trade, but certainly not enough to indicate a price range for the week. On the cash trade, business has generally been at a standstill with bids far below asking prices for most of the week, with just a couple of sales noted at \$124.00-\$125.00 live and \$197.00-\$199.00 dressed which is steady to last week, but not enough to establish a market. Today, bids are sitting at \$121.00-\$123.00 live and \$198.00 dressed while asking prices are holding firm at \$126.00-\$127.00 live in the south and \$203.00 plus dressed in the north, delivered. Active trade is not expected to develop until later this afternoon and carry on into the evening.