

Why Become a Member?

- ▶ Attractive interest rate.
- ▶ NO PAYMENTS until cattle are sold (maximum one year).
- ▶ Financing up to 100 per cent.
- ▶ Loans may be obtained for home-produced calves, or for purchased feeder cattle.
- ▶ Limited financial information required for the application.
- ▶ Lending is based on producer's integrity, facilities and ability to feed cattle.
- ▶ Co-op supplies ID ear tags (not RFID), handles all paperwork, administers all correspondence with the lender, and insures the cattle.
- ▶ Individuals or corporations can apply to be a member.
- ▶ Co-ops have the option to allow members to have their cattle custom fed. Additional documentation is required.

A Simple Process

- ▶ Beef farmer applies to the co-op's board of directors for membership.
- ▶ After becoming a member, beef farmer applies for a purchase order for the amount of anticipated feeder cattle purchase.
- ▶ Individuals can be approved for financing up to a maximum of \$2 million, and corporations can be approved for up to a maximum of \$3 million. Additional information may be required for lending of over \$1 million.
- ▶ Once member receives purchase order, feeder cattle must be purchased jointly in the name of the co-op and member.
- ▶ The co-op facilitates the payment for cattle.
- ▶ Funds may be used to feed various groups of cattle as approved by the board of directors in conjunction with their lender.
- ▶ Members may place their own calves on the program.

What Does it Cost?

- ▶ Annual membership fee and security registration fee.
- ▶ Cost that may be included in the loan:
 - ▶ Processing fee
 - ▶ Co-op ear tags
 - ▶ Cattle insurance
 - ▶ PMSI registration
- ▶ 5% security deposit required which may be refundable 90 days after the loan is paid. This deposit can be drawn upon by the co-op in the event there is a major shortfall in the co-op.

Advance Payments Program

- ▶ Members may be eligible for the interest free provision of the Advance Payments Program delivered by the local co-op.
- ▶ Up to \$250,000* interest free per production period (April 1st to March 31st) on a regular feeder co-op advance.
- ▶ Separate application form and fee.
- ▶ Eligible amount of loan is 50 per cent of the expected market value as set by AAFC each year.

* Subject to change based on government funding commitments.

For More Information

- ▶ Membership
- ▶ Funding Policies
- ▶ Your Local Cattle Feeder Co-op

Contact Us

Barb Caswell
Supervisor of Provincial Programs
Office: 519.824.0334
Cell: 519.924.1731
barb@ontariobeef.com



About the Program

The Ontario Feeder Cattle Loan Guarantee Program was established in 1990 to provide low-interest loans to beef farmers in the province through local co-operatives.

The program is backed by a 25 per cent provincial government guarantee which has never been drawn on through the program's long history, which speaks to the strength of the program.

Since its inception, the program has provided young, beginning and expanding farmers a reliable source of credit at affordable rates with favourable repayment terms.

The Ontario Feeder Cattle Loan Guarantee Program is managed by the Beef Farmers of Ontario for the Ontario Ministry of Agriculture, Food & Agribusiness

“ The Ontario Feeder Cattle Loan Guarantee Program is a business opportunity that extends well beyond finances and negotiating interest rates. It's a great way for young people to find mentors and it provides an opportunity for everyone to learn from each other. ”

- Carl Spencer, Beef Farmer

ONTARIO FEEDER CATTLE LOAN GUARANTEE PROGRAM

SUPPORTING BEEF FARMERS AND
PROVIDING COMPETITIVE
FINANCING!

