Canada’s Beef Industry

Fast Facts

PRODUCTION

83,000
Farms and Ranches with Beef Cattle
2006 Agriculture Census

12.5 million
Total Cattle and Calves
Up 0.5% from 2011
(includes 1.43 million dairy cattle)
Statistics Canada Jan 2012

4.23 million
Beef Cows
Down 1% versus year ago
Statistics Canada Jan 2012

Average # of Head per Beef Farm
Jan 1, 2012

<table>
<thead>
<tr>
<th>Province</th>
<th># of Head</th>
</tr>
</thead>
<tbody>
<tr>
<td>Canada</td>
<td>131</td>
</tr>
<tr>
<td>B.C.</td>
<td>78</td>
</tr>
<tr>
<td>Alberta</td>
<td>189</td>
</tr>
<tr>
<td>Sask</td>
<td>145</td>
</tr>
<tr>
<td>Manitoba</td>
<td>132</td>
</tr>
<tr>
<td>Ontario</td>
<td>66</td>
</tr>
<tr>
<td>Quebec</td>
<td>46</td>
</tr>
<tr>
<td>Atlantic</td>
<td>96</td>
</tr>
</tbody>
</table>

Average Cost of Production vs.
Average Returns on an Alberta 550 lb Calf

Did you know...
✓ The average beef herd size in Canada is 63.
   -2011 Agriculture Census

✓ There are a lot of small cattle farms ...
  • 61% of the farms have 19% of the beef cows and each of these farms has less than 47 cows
  • 26% of the farms have 33% of the beef cows and each of these farms has between 47 and 122 cows
  • 13% of the farms have 48% of the beef cows and each of these farms has over 122 cows
   -2006 Agriculture Census

✓ Canada fed 2.9 million cattle in 2011 (finished to market weight) down 13% from 2010.
   -Canfax, Statistics Canada, AAFC

✓ Western Canada finishes 75% of all cattle in Canada
   -Canfax

✓ In 2011, Canada produced 3.02 billion pounds of beef, down 14% from 2010.
   -Statistics Canada, Canfax

✓ Cattle and calf cash receipts in 2011 totaled $6.49 billion, up 5.5% from 2010.
   -Statistics Canada

✓ Beef production contributed $25.96 billion to Canada’s economy in 2011, up 5.5% from 2010.
   -Canfax, Statistics Canada 2011
WHERE CANADA TRADES

Beef & Cattle Exports – 2011
742 billion pounds (336 million kgs)

US 75.2%

Japan 3.5%
Hong Kong / Macau 4.7%
Mexico 10.4%
Other 5.4%
Russia

Source: Canfax

Beef Imports – 2011
454 million pounds (206 million kg)

US 73.4%

New Zealand 12.6%
Uruguay 6.3%
Australia 4.8%
Argentina 3.7%
Brazil 3.7%
Other < 1%

Source: Canfax

✓ In 2011, Canada exported 45% of total beef and cattle produced in Canada.
-Statistics Canada, Canfax, AAFCC

✓ On a net basis (subtracting out imports), Canada exported 27% of its beef and cattle production in 2011.
-Statistics Canada, Canfax, AAFCC

✓ Canadian beef exports were valued at $1.33 billion in 2011 – this compares to $1.42 billion in 2010.
-Statistics Canada

WHERE CANADA FITS

Top 10 Beef Producing Nations - 2012p

United States 20.1%
Brazil 16.2%
EU-27 14.0%
China 9.7%
India 6.1%
Argentina 4.6%
Australia 3.9%
Mexico 3.2%
Canada 2.1%
Russia 2.4%

Source: USDA

Canada produces 2.1% of the world’s beef supply.
Worldwide Beef Production is estimated at 57 million metric tonnes in 2012.

Top 10 Beef Exporting Nations - 2012p

(Excludes Live Slaughter Exports)

India 17.5%
Australia 16.3%
Brazil 15.5%
United States 14.2%
New Zealand 6.2%
Canada 5.2%
EU-27 5.1%
Uruguay 3.6%
Argentina 3.2%
Mexico 2.9%

Source: USDA

Total world exports in 2012 are estimated at 8.7 million metric tonne and Canada is projected to be the 6th largest beef exporter in the world (excluding live cattle exports).

Canadian Beef Consumption

What are we really eating?
44.2 lbs. (20.1 kg) per person yearly
Down 0.9% versus last year

Statistics Canada, Livestock stats, retail wt.

1 metric tonne = 2,204.6 lbs.

Canadian’s consumed 946,977 tonnes of beef in 2011

Source: Canfax